

Marketwatch Report

Q1-2012

Bucks County Association of REALTORS®
Burlington Camden County Association of REALTORS®
Gloucester / Salem Counties Board of REALTORS®
Greater Philadelphia Association of REALTORS®
Kent County Association of REALTORS®
Mercer County Association of REALTORS®
Montgomery County Association of REALTORS®
New Castle County Board of REALTORS®
Reading-Berks Association of REALTORS®
Suburban West REALTORS® Association



Counties

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All Counties Overview

	Median Sales Price		Pct. of Orig. Price Rec'd.		Average Prop. Mktg. Period		Closed Sales	
	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg
Berks	\$139,900	→ -0.0%	89.4%	↓ -0.6%	145	↑ +10.7%	694	↑ +14.1%
Bucks	\$250,000	↓ -3.1%	90.6%	↑ +0.3%	131	↓ -5.7%	976	↑ +13.5%
Burlington	\$196,000	↑ +1.6%	88.9%	↑ +1.4%	170	↑ +1.9%	711	↑ +2.6%
Camden	\$160,000	↓ -3.6%	86.8%	↓ -0.8%	172	↑ +5.5%	699	↑ +7.4%
Chester	\$271,000	↓ -3.4%	91.1%	↑ +0.4%	143	↑ +1.6%	923	↑ +11.1%
Cumberland	\$154,000	↑ +13.3%	89.6%	↑ +3.2%	128	↑ +5.9%	95	↑ +11.8%
Delaware	\$173,000	↓ -6.5%	87.4%	↓ -0.9%	146	↑ +3.7%	861	↑ +11.2%
Gloucester	\$175,000	↓ -2.8%	89.6%	↑ +1.6%	168	↓ -4.9%	474	↑ +17.0%
Kent	\$161,300	↓ -5.9%	90.5%	↓ -0.3%	149	↓ -0.8%	280	↑ +32.1%
Mercer	\$200,000	↓ -7.4%	86.4%	↓ -2.2%	156	↑ +21.4%	539	↑ +6.5%
Montgomery	\$232,000	↓ -3.3%	89.9%	↑ +0.3%	138	↑ +0.2%	1,369	↑ +15.4%
New Castle	\$170,000	↓ -12.8%	89.7%	↑ +0.8%	121	↓ -7.0%	1,102	↑ +37.6%
Philadelphia	\$126,000	↑ +0.8%	88.1%	↓ -0.7%	121	↑ +6.8%	2,130	↑ +3.8%
Salem	\$155,000	↑ +10.7%	87.8%	↑ +2.5%	163	↓ -8.2%	81	↑ +2.5%

Marketwatch Report

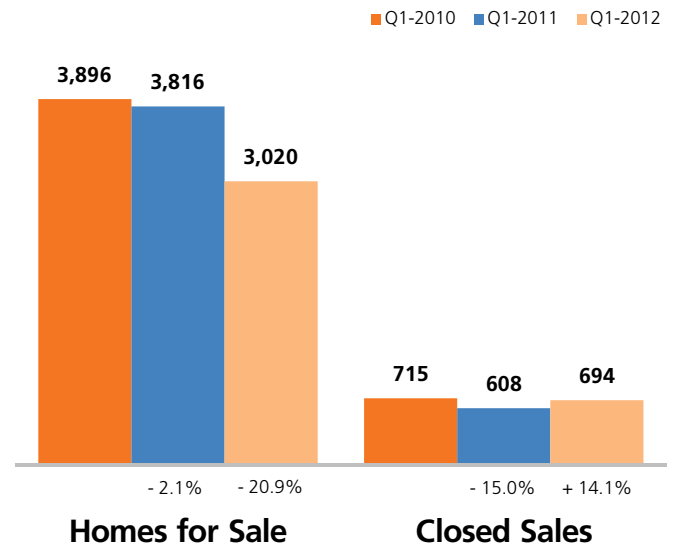
Q1-2012



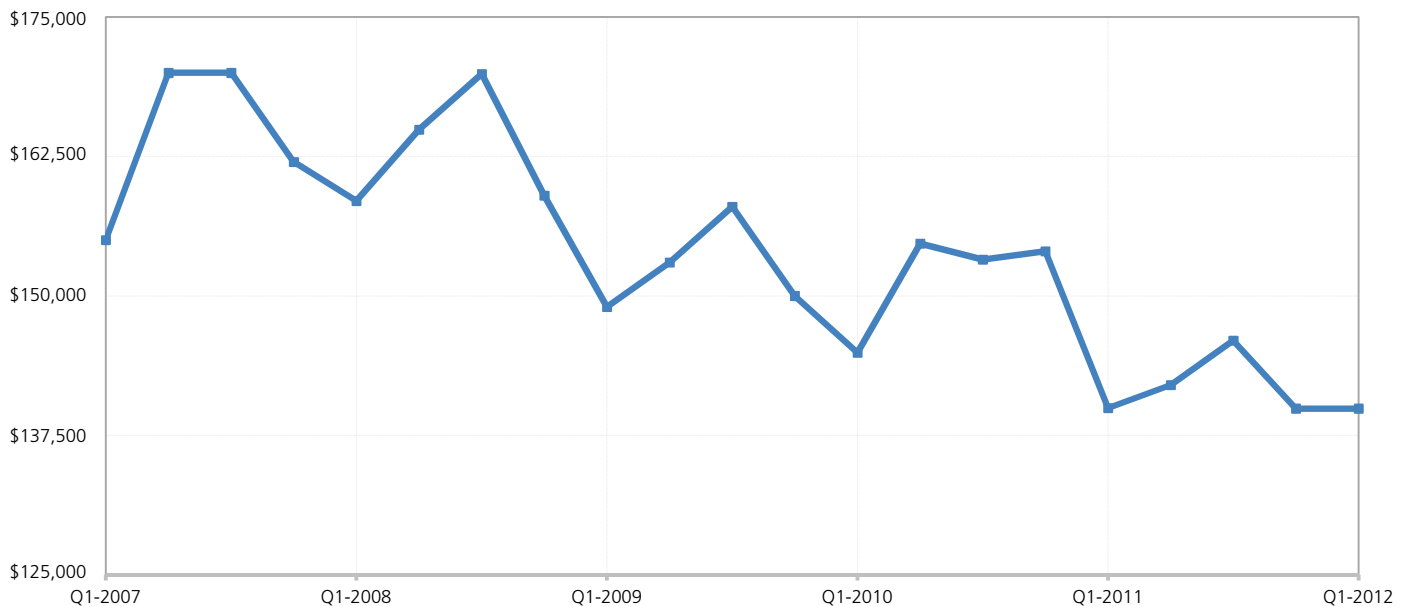
Berks County, PA

Key Metrics	Q1-2012	1-Yr Chg
Median Sales Price	\$139,900	- 0.0%
Average Sales Price	\$143,962	- 3.6%
Pct. of Orig. Price Received	89.4%	- 0.6%
Homes for Sale	3,020	- 20.9%
Closed Sales	694	+ 14.1%
Months Supply	10.6	- 25.0%
Avg. Prop. Mktg. Period	145	+ 10.7%

Market Activity



Historical Median Sales Price for Berks County, PA



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Berks County, PA ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg
17026	\$0	↓ -100.0%	0.0%	↓ -100.0%	0	↓ -100.0%	0	↓ -100.0%
17067	\$163,000	↓ -20.5%	97.0%	↓ -1.8%	84	↑ +6.3%	3	↑ +200.0%
17087	\$158,000	→ 0.0%	79.0%	→ 0.0%	184	→ 0.0%	1	→ 0.0%
17569	\$0	↓ -100.0%	0.0%	↓ -100.0%	0	↓ -100.0%	0	↓ -100.0%
18011	\$210,000	↓ -54.3%	83.1%	↓ -0.6%	113	↓ -65.1%	3	↑ +200.0%
18056	\$56,500	→ 0.0%	87.1%	→ 0.0%	51	→ 0.0%	1	→ 0.0%
18062	\$220,000	↑ +25.0%	75.3%	↓ -15.9%	94	↓ -17.5%	1	↓ -50.0%
18070	\$0	↓ -100.0%	0.0%	↓ -100.0%	0	↓ -100.0%	0	↓ -100.0%
18092	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19503	\$145,000	↓ -1.0%	88.3%	↓ -7.4%	133	↓ -2.7%	2	↓ -33.3%
19504	\$197,000	↓ -11.7%	87.9%	↓ -3.8%	194	↑ +25.7%	6	↑ +20.0%
19505	\$120,450	↓ -33.8%	85.6%	↓ -8.1%	149	↑ +135.8%	6	↑ +100.0%
19506	\$167,450	↓ -5.7%	84.7%	↓ -8.2%	155	↑ +0.4%	8	↓ -50.0%
19507	\$150,000	↓ -12.8%	85.2%	↓ -6.9%	87	↓ -51.3%	3	↓ -25.0%
19508	\$123,400	↓ -22.6%	90.6%	↓ -0.6%	178	↑ +36.3%	28	↑ +40.0%
19510	\$185,000	↑ +5.8%	88.8%	↓ -6.8%	191	↑ +9.3%	15	↑ +15.4%
19511	\$209,900	→ 0.0%	79.2%	→ 0.0%	348	→ 0.0%	1	→ 0.0%
19512	\$194,500	↑ +18.6%	86.4%	↓ -8.2%	177	↑ +20.5%	10	↓ -50.0%
19516	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19518	\$185,000	↓ -17.8%	90.9%	↑ +0.1%	160	↑ +2.2%	31	↑ +14.8%
19519	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19520	\$0	↓ -100.0%	0.0%	↓ -100.0%	0	↓ -100.0%	0	↓ -100.0%
19522	\$174,900	↓ -14.7%	91.6%	↑ +0.3%	141	↓ -21.2%	19	↑ +11.8%
19523	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19526	\$149,200	↓ -3.7%	91.8%	↑ +0.5%	126	↓ -11.7%	20	↑ +33.3%
19529	\$218,500	→ 0.0%	85.8%	→ 0.0%	261	→ 0.0%	2	→ 0.0%
19530	\$175,000	↑ +41.4%	90.7%	↑ +4.4%	110	↓ -52.8%	13	↑ +116.7%
19533	\$194,495	↑ +23.0%	94.2%	↑ +2.4%	196	↑ +48.3%	14	↓ -6.7%
19534	\$217,500	↓ -11.0%	91.5%	↓ -2.9%	129	↓ -30.5%	5	↑ +150.0%
19535	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19536	\$148,000	↑ +23.4%	98.7%	↑ +19.3%	501	↑ +155.6%	1	→ 0.0%
19538	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19539	\$222,900	↓ -7.1%	89.6%	↓ -5.1%	136	↑ +8.6%	10	↑ +100.0%
19540	\$188,450	↑ +13.9%	94.7%	↑ +5.7%	134	↓ -0.9%	16	↑ +45.5%
19541	\$210,000	↑ +18.0%	91.6%	↓ -5.1%	153	↑ +30.4%	13	↑ +333.3%
19542	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19543	\$256,000	↑ +7.8%	87.5%	↓ -6.9%	173	↓ -4.6%	8	↑ +60.0%
19544	\$129,000	→ 0.0%	95.6%	→ 0.0%	238	→ 0.0%	1	→ 0.0%
19545	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19547	\$184,900	↓ -18.7%	93.8%	↑ +2.7%	203	↑ +331.5%	5	↑ +150.0%
19548	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19550	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19551	\$124,900	↑ +6.3%	88.8%	↓ -3.0%	222	↑ +42.7%	4	→ 0.0%

Marketwatch Report

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Berks County, PA ZIP Codes Cont.

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg
19554	\$195,000	→ 0.0%	86.7%	→ 0.0%	178	→ 0.0%	1	→ 0.0%
19555	\$114,950	↓ -2.0%	96.4%	↑ +6.5%	64	↓ -14.2%	8	↑ +100.0%
19559	\$150,000	→ 0.0%	85.8%	→ 0.0%	232	→ 0.0%	1	→ 0.0%
19560	\$115,000	↓ -13.0%	89.3%	↓ -2.8%	171	↑ +51.4%	11	↓ -21.4%
19562	\$102,500	↓ -40.1%	88.4%	↓ -3.7%	83	↑ +13.8%	2	→ 0.0%
19564	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19565	\$151,450	↓ -5.3%	92.2%	↓ -2.2%	87	↑ +17.8%	20	↑ +42.9%
19567	\$105,000	↓ -8.7%	79.5%	↓ -10.1%	158	↑ +20.8%	9	↓ -10.0%
19601	\$26,000	↓ -3.7%	88.5%	↑ +5.6%	121	↑ +16.7%	31	↓ -13.9%
19602	\$21,000	↑ +40.0%	84.4%	↑ +1.7%	165	↑ +14.0%	19	↓ -9.5%
19603	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19604	\$25,500	↓ -17.7%	86.6%	↑ +4.9%	113	↓ -12.9%	53	↑ +35.9%
19605	\$126,825	↓ -9.4%	89.1%	↓ -4.6%	128	↓ -0.5%	48	↑ +14.3%
19606	\$146,000	↑ +4.3%	90.4%	↑ +2.5%	125	↓ -3.5%	65	↓ -1.5%
19607	\$120,000	↑ +4.3%	85.8%	↓ -3.1%	153	↑ +25.0%	43	↓ -6.5%
19608	\$199,950	↑ +2.5%	90.0%	↓ -2.4%	153	↑ +32.4%	38	↑ +11.8%
19609	\$136,000	↓ -1.8%	90.0%	↓ -1.7%	163	↑ +67.0%	34	↑ +54.5%
19610	\$170,000	↓ -14.1%	89.3%	↓ -2.2%	165	↑ +23.3%	45	↑ +25.0%
19611	\$90,000	↓ -1.1%	91.5%	↑ +3.8%	161	↑ +32.9%	16	→ 0.0%
19612	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%

Marketwatch Report

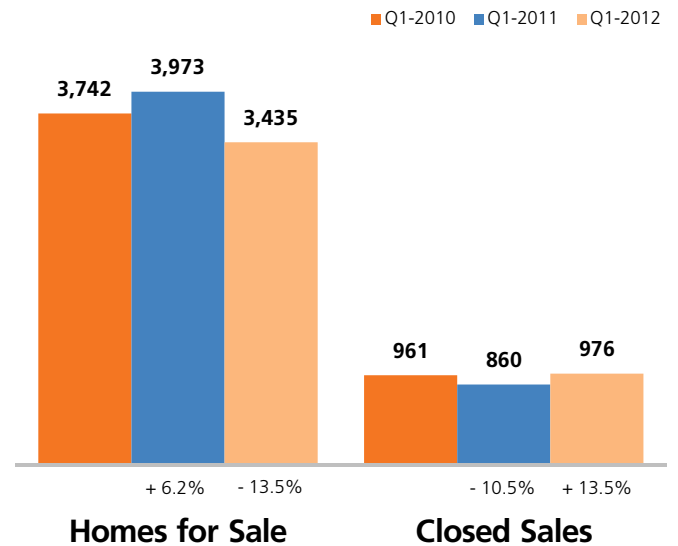
Q1-2012



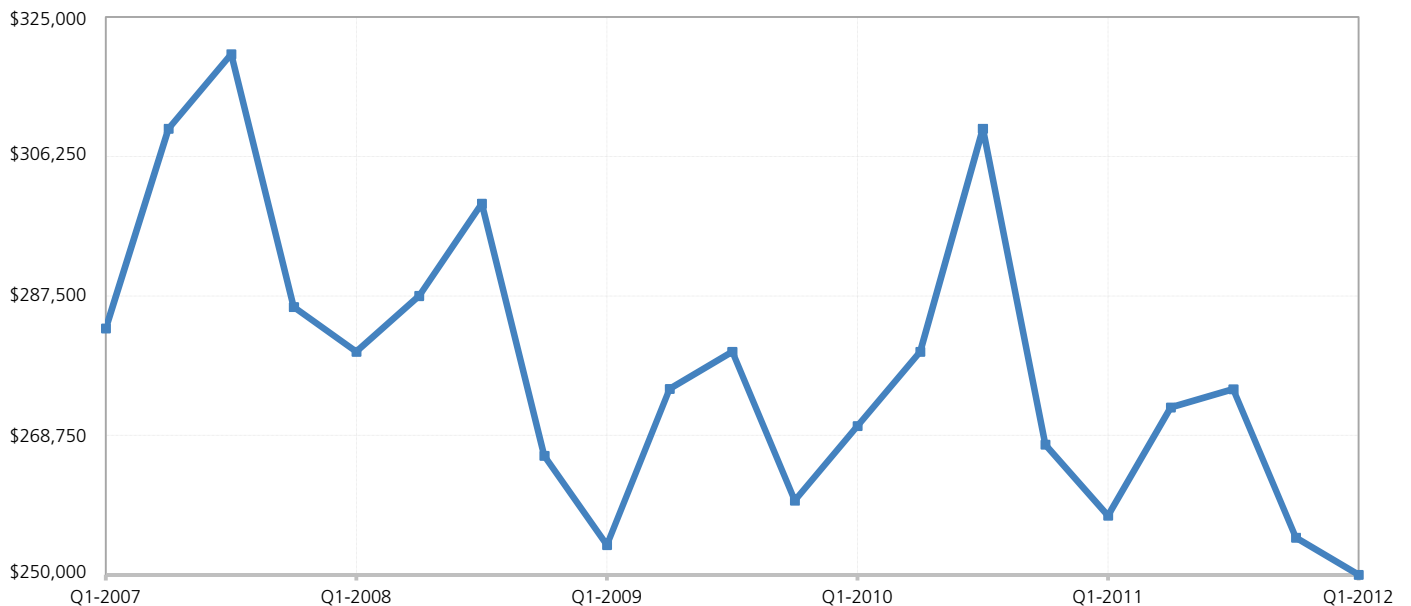
Bucks County, PA

Key Metrics	Q1-2012	1-Yr Chg
Median Sales Price	\$250,000	- 3.1%
Average Sales Price	\$306,496	+ 0.8%
Pct. of Orig. Price Received	90.6%	+ 0.3%
Homes for Sale	3,435	- 13.5%
Closed Sales	976	+ 13.5%
Months Supply	7.8	- 22.0%
Avg. Prop. Mktg. Period	131	- 5.7%

Market Activity



Historical Median Sales Price for Bucks County, PA



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Bucks County, PA ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg
18036	\$305,000	↑ + 30.3%	89.0%	↓ - 8.1%	107	↓ - 41.1%	8	↑ + 166.7%
18039	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
18041	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
18054	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
18055	\$160,000	→ 0.0%	77.7%	→ 0.0%	129	→ 0.0%	2	→ 0.0%
18073	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
18077	\$319,500	↑ + 27.8%	85.7%	↓ - 1.6%	171	↓ - 56.8%	5	↑ + 66.7%
18081	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
18901	\$315,000	↑ + 6.8%	90.3%	↑ + 0.7%	126	↑ + 18.3%	42	↓ - 20.8%
18902	\$397,500	↓ - 3.5%	92.7%	↑ + 3.2%	141	↓ - 29.8%	32	↑ + 28.0%
18910	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
18911	\$232,500	↑ + 13.4%	93.9%	↑ + 9.5%	29	↑ + 7.4%	1	→ 0.0%
18912	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
18913	\$883,500	→ 0.0%	116.8%	→ 0.0%	239	→ 0.0%	2	→ 0.0%
18914	\$340,000	↑ + 29.0%	91.8%	↑ + 2.3%	160	↑ + 49.7%	27	↑ + 3.8%
18916	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
18917	\$288,000	↑ + 101.4%	90.1%	↓ - 1.3%	225	↑ + 78.2%	2	↓ - 33.3%
18920	\$605,000	↓ - 21.9%	80.9%	↓ - 27.0%	189	→ 0.0%	3	↑ + 200.0%
18921	\$325,000	→ 0.0%	77.6%	→ 0.0%	199	→ 0.0%	1	→ 0.0%
18922	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
18923	\$388,495	↓ - 30.2%	99.8%	↑ + 8.8%	152	↑ + 145.2%	2	→ 0.0%
18925	\$355,000	↑ + 4.4%	90.9%	↓ - 0.5%	102	↓ - 9.3%	9	↓ - 30.8%
18926	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
18927	\$327,500	↑ + 24.1%	93.6%	↓ - 0.8%	50	↑ + 56.3%	1	→ 0.0%
18928	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
18929	\$282,000	↓ - 18.8%	91.8%	↑ + 0.8%	111	↓ - 21.2%	13	↑ + 30.0%
18930	\$405,000	↑ + 52.8%	94.1%	↑ + 3.2%	258	↑ + 99.0%	3	↑ + 50.0%
18931	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
18932	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
18933	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
18934	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
18935	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
18938	\$501,500	↓ - 9.6%	88.0%	↑ + 2.8%	140	↓ - 32.4%	35	↑ + 29.6%
18940	\$322,500	↓ - 18.4%	90.7%	↓ - 1.0%	136	↑ + 1.0%	78	↑ + 56.0%
18942	\$265,000	↓ - 12.8%	81.7%	↓ - 4.7%	135	↑ + 15.5%	6	↑ + 50.0%
18943	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
18944	\$265,500	↑ + 8.4%	87.2%	↓ - 3.5%	203	↑ + 50.1%	40	↑ + 8.1%
18946	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
18947	\$325,000	↑ + 16.1%	90.3%	↑ + 6.8%	69	↓ - 16.7%	9	↑ + 200.0%
18949	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
18950	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
18951	\$187,000	↓ - 9.4%	92.7%	↑ + 3.1%	126	↓ - 27.4%	57	↑ + 42.5%
18953	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%

Marketwatch Report

Q1-2012



Bucks County, PA ZIP Codes Cont.

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg
18954	\$321,250	↓ -16.0%	91.0%	↑ +6.9%	87	↓ -61.4%	14	↑ +133.3%
18955	\$193,750	↓ -9.9%	91.6%	↓ -2.0%	99	↑ +27.2%	4	↑ +300.0%
18956	\$175,000	→ 0.0%	97.3%	→ 0.0%	20	→ 0.0%	1	→ 0.0%
18960	\$174,900	↓ -12.1%	87.3%	↓ -8.2%	186	↑ +25.7%	17	↓ -32.0%
18962	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
18963	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
18964	\$280,000	↓ -3.4%	70.2%	↓ -18.9%	118	↑ +26.9%	1	→ 0.0%
18966	\$325,000	↓ -1.5%	92.3%	↑ +1.3%	111	↓ -17.2%	69	↑ +25.5%
18968	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
18969	\$150,000	↓ -42.3%	95.0%	↑ +2.1%	69	↓ -44.2%	1	↓ -66.7%
18970	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
18972	\$280,950	↓ -37.9%	78.6%	↓ -19.7%	190	↓ -43.0%	4	↑ +100.0%
18974	\$225,000	↓ -10.7%	91.1%	↓ -0.9%	129	↑ +6.0%	53	↓ -5.4%
18976	\$285,000	↓ -3.1%	92.3%	↑ +0.6%	143	↑ +10.7%	29	↑ +20.8%
18977	\$442,000	↑ +0.5%	92.1%	↑ +1.9%	118	↓ -15.4%	14	↓ -6.7%
18980	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
18981	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
18991	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19006	\$225,000	↓ -49.4%	80.0%	↓ -7.4%	151	↓ -29.9%	3	↑ +200.0%
19007	\$144,500	↑ +31.5%	86.8%	↓ -3.6%	119	↑ +43.0%	35	↑ +40.0%
19020	\$215,000	↓ -5.4%	90.3%	↓ -1.1%	152	↑ +1.6%	63	↑ +16.7%
19021	\$135,000	↓ -10.0%	93.3%	↑ +2.0%	147	↑ +17.5%	11	→ 0.0%
19030	\$182,000	↓ -0.5%	87.6%	↓ -0.2%	116	↓ -20.7%	17	↓ -5.6%
19040	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19047	\$318,750	↑ +5.4%	92.2%	↓ -0.2%	105	↓ -33.2%	52	↑ +18.2%
19048	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19049	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19053	\$234,000	↓ -10.0%	89.9%	↑ +0.3%	146	↓ -9.8%	22	↓ -35.3%
19054	\$198,000	↑ +2.9%	91.8%	↑ +3.2%	73	↓ -24.9%	23	↓ -23.3%
19055	\$140,000	↓ -10.8%	92.0%	↑ +0.7%	134	↑ +20.9%	29	↑ +70.6%
19056	\$218,000	↑ +9.0%	95.0%	↑ +7.4%	61	↓ -52.7%	19	↓ -5.0%
19057	\$134,500	↓ -25.6%	89.5%	↑ +1.6%	92	↓ -32.7%	28	↑ +27.3%
19058	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19067	\$288,000	↓ -10.0%	89.8%	↑ +1.5%	145	↑ +13.3%	88	↑ +8.6%
19440	\$200,000	↓ -59.0%	91.0%	↓ -4.8%	144	↓ -59.6%	1	↓ -75.0%
19454	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%

Marketwatch Report

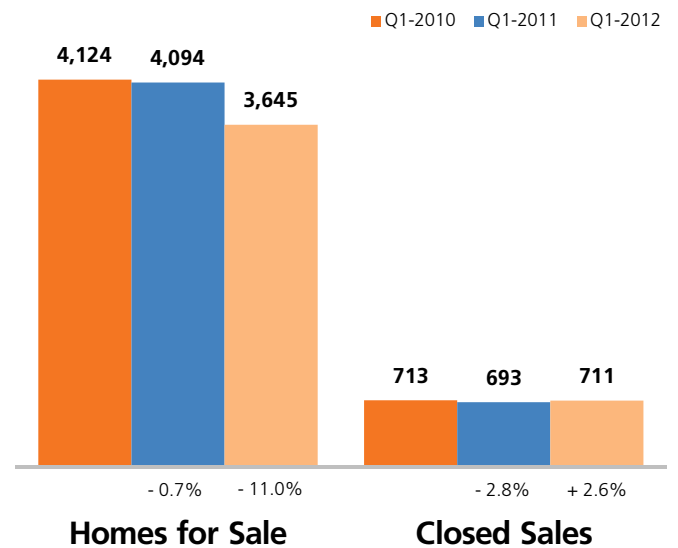
Q1-2012



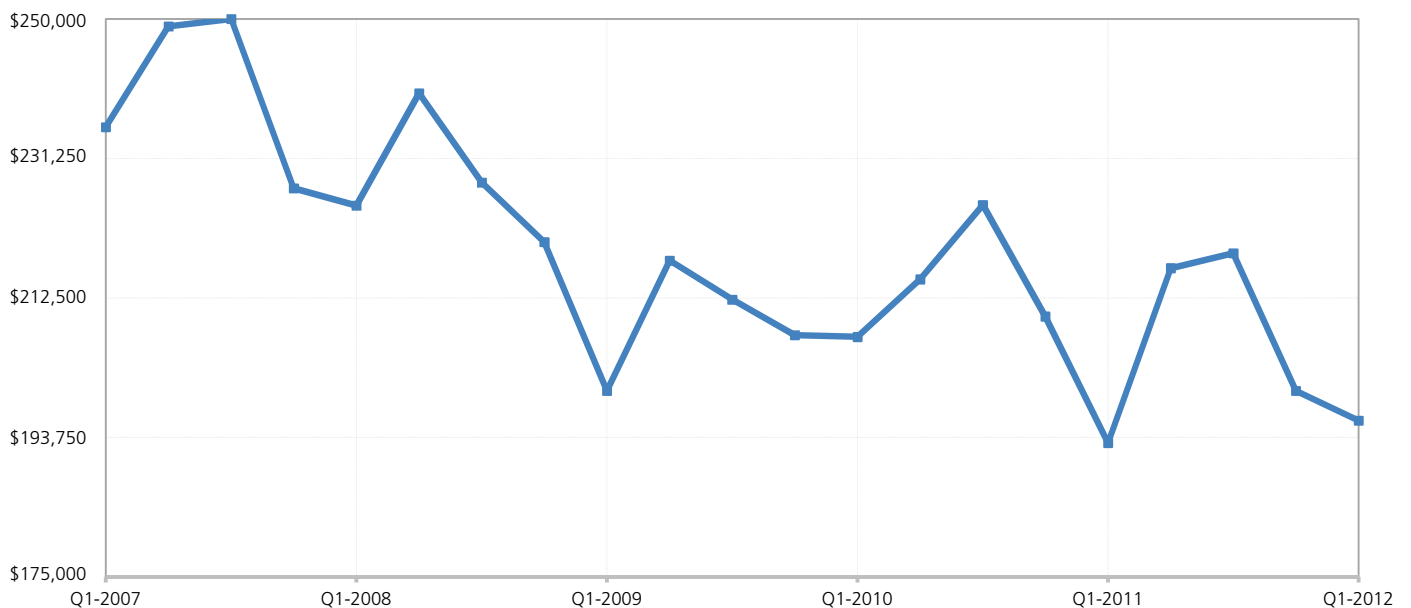
Burlington County, NJ

Key Metrics	Q1-2012	1-Yr Chg
Median Sales Price	\$196,000	+ 1.6%
Average Sales Price	\$223,896	- 4.9%
Pct. of Orig. Price Received	88.9%	+ 1.4%
Homes for Sale	3,645	- 11.0%
Closed Sales	711	+ 2.6%
Months Supply	11.9	- 17.7%
Avg. Prop. Mktg. Period	170	+ 1.9%

Market Activity



Historical Median Sales Price for Burlington County, NJ



Marketwatch Report

Q1-2012



Burlington County, NJ ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg
08010	\$147,500	↑ + 18.0%	89.6%	↑ + 2.9%	154	↓ - 26.2%	8	↓ - 50.0%
08011	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
08015	\$155,000	↓ - 3.1%	88.3%	↓ - 1.4%	173	↑ + 41.5%	33	↓ - 23.3%
08016	\$197,000	↑ + 12.6%	88.8%	↑ + 1.8%	118	↓ - 35.6%	39	↓ - 9.3%
08019	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
08022	\$199,000	↓ - 36.6%	84.9%	↓ - 4.5%	174	↑ + 5.3%	23	↑ + 15.0%
08036	\$233,500	↓ - 30.7%	89.4%	↓ - 3.7%	116	↓ - 37.4%	11	↓ - 8.3%
08041	\$175,000	↑ + 16.7%	50.7%	↓ - 28.3%	448	↑ + 125.1%	1	↓ - 50.0%
08042	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
08046	\$92,500	↓ - 4.7%	83.3%	↑ + 3.2%	172	↑ + 19.2%	53	↓ - 1.9%
08048	\$182,200	↓ - 18.3%	90.4%	↑ + 3.8%	160	↓ - 3.3%	17	→ 0.0%
08052	\$155,500	↑ + 10.1%	85.2%	↓ - 0.9%	211	↓ - 5.0%	22	↑ + 22.2%
08053	\$240,500	↑ + 1.9%	93.0%	↑ + 4.2%	170	↑ + 5.1%	96	↑ + 15.7%
08054	\$207,000	↑ + 3.5%	90.5%	↑ + 1.1%	166	↑ + 15.3%	73	↓ - 18.9%
08055	\$300,000	↓ - 2.6%	91.9%	↑ + 1.1%	126	↓ - 33.9%	55	↑ + 25.0%
08057	\$325,000	↓ - 42.0%	85.4%	↑ + 1.0%	188	↓ - 17.9%	39	↑ + 21.9%
08060	\$194,000	↑ + 7.8%	90.5%	↑ + 2.6%	205	↑ + 17.3%	32	↑ + 18.5%
08064	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
08065	\$171,000	↑ + 7.7%	90.2%	↑ + 6.2%	180	↑ + 17.5%	11	↑ + 37.5%
08068	\$149,700	↓ - 14.5%	88.9%	↓ - 1.7%	183	↑ + 23.7%	8	↓ - 27.3%
08073	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
08075	\$200,000	↑ + 14.4%	89.1%	↑ + 2.1%	164	↑ + 16.8%	41	↓ - 16.3%
08076	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
08077	\$213,500	↑ + 2.9%	89.6%	↑ + 1.9%	193	↑ + 3.7%	46	↑ + 76.9%
08087	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
08088	\$185,000	↑ + 27.6%	86.0%	↑ + 3.3%	211	↑ + 2.7%	51	↑ + 24.4%
08215	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
08224	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
08501	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
08505	\$197,000	↓ - 16.3%	88.9%	↑ + 0.6%	159	↑ + 0.5%	29	↑ + 3.6%
08511	\$95,000	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	1	→ 0.0%
08515	\$380,000	↓ - 15.8%	80.3%	↓ - 15.6%	258	↑ + 77.2%	5	↓ - 50.0%
08518	\$84,000	↓ - 54.3%	85.1%	↓ - 7.9%	177	↑ + 71.0%	7	↑ + 40.0%
08554	\$130,000	↓ - 13.9%	87.3%	↓ - 9.0%	121	↓ - 25.0%	3	↓ - 40.0%
08562	\$233,000	↑ + 26.3%	77.9%	↓ - 0.4%	126	↓ - 26.6%	1	↓ - 75.0%
08620	\$315,000	↑ + 15.5%	96.6%	↑ + 11.6%	48	↓ - 76.7%	3	↑ + 200.0%
08640	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
08641	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%

Marketwatch Report

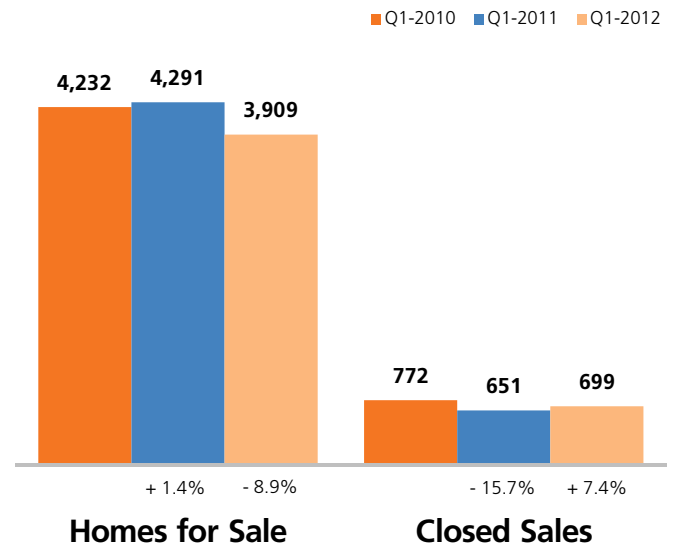
Q1-2012



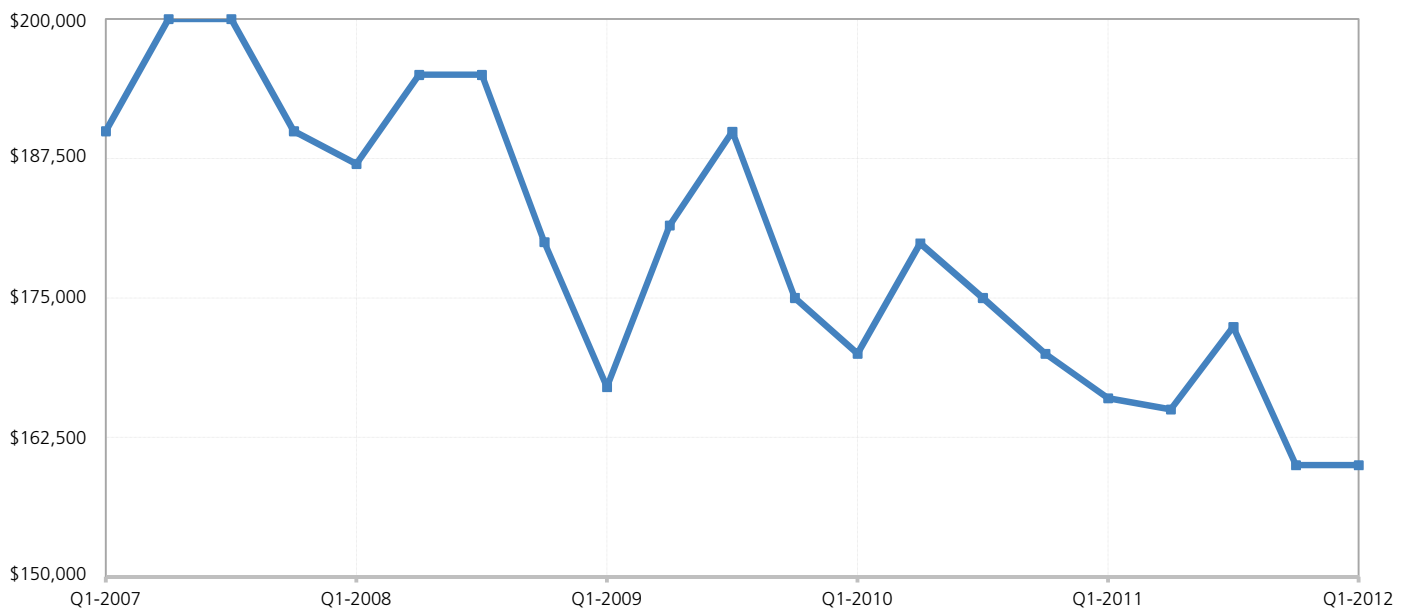
Camden County, NJ

Key Metrics	Q1-2012	1-Yr Chg
Median Sales Price	\$160,000	- 3.6%
Average Sales Price	\$175,738	- 6.3%
Pct. of Orig. Price Received	86.8%	- 0.8%
Homes for Sale	3,909	- 8.9%
Closed Sales	699	+ 7.4%
Months Supply	13.5	- 12.2%
Avg. Prop. Mktg. Period	172	+ 5.5%

Market Activity



Historical Median Sales Price for Camden County, NJ



Marketwatch Report

Q1-2012



Camden County, NJ ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg
08002	\$195,500	↓ - 2.3%	88.2%	↓ - 1.0%	200	↑ + 22.6%	30	↑ + 11.1%
08003	\$234,000	↓ - 14.4%	89.2%	↑ + 0.9%	172	↑ + 11.6%	47	↓ - 6.0%
08004	\$140,450	↓ - 12.2%	84.7%	↓ - 1.8%	284	↑ + 118.0%	12	↓ - 7.7%
08007	\$170,000	↑ + 13.3%	87.0%	↓ - 0.3%	89	↓ - 21.8%	7	→ 0.0%
08009	\$162,485	↓ - 8.2%	89.1%	↑ + 2.8%	157	↑ + 19.5%	18	↓ - 30.8%
08012	\$154,000	↓ - 4.0%	90.3%	↑ + 2.5%	193	↓ - 3.3%	34	↑ + 70.0%
08018	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
08021	\$108,500	↑ + 52.1%	82.5%	↑ + 2.8%	205	↓ - 14.1%	47	↓ - 6.0%
08026	\$131,500	↓ - 33.0%	87.8%	↓ - 3.4%	53	↓ - 67.5%	2	↓ - 50.0%
08029	\$129,000	↓ - 0.8%	81.8%	↓ - 5.4%	283	↑ + 121.4%	8	↑ + 60.0%
08030	\$90,000	↓ - 15.1%	84.4%	↓ - 2.5%	187	↑ + 19.1%	17	↑ + 13.3%
08031	\$140,000	↓ - 10.3%	90.5%	↑ + 3.1%	162	↑ + 5.8%	13	↓ - 27.8%
08033	\$314,000	↓ - 10.3%	88.3%	↓ - 2.0%	128	↓ - 18.0%	49	↑ + 53.1%
08034	\$200,000	↓ - 3.6%	88.0%	↓ - 2.5%	167	↓ - 11.3%	41	↑ + 7.9%
08035	\$235,000	↓ - 13.3%	92.3%	↑ + 1.8%	129	↓ - 20.7%	20	↑ + 53.8%
08037	\$144,250	↓ - 1.5%	79.4%	↓ - 12.0%	201	↓ - 35.2%	10	↑ + 66.7%
08043	\$234,900	↓ - 11.9%	88.1%	↓ - 0.3%	169	↑ + 16.3%	37	↓ - 11.9%
08045	\$104,999	↓ - 59.6%	85.7%	↓ - 4.3%	302	↑ + 307.4%	6	↑ + 200.0%
08049	\$116,750	↑ + 24.2%	82.7%	↓ - 5.6%	213	↑ + 337.4%	14	↑ + 250.0%
08059	\$105,000	↓ - 16.0%	82.9%	↓ - 3.0%	197	↓ - 1.2%	8	↓ - 46.7%
08078	\$144,750	↑ + 3.6%	88.5%	↓ - 4.2%	146	↑ + 54.9%	14	↓ - 6.7%
08081	\$155,000	↓ - 6.9%	87.2%	↑ + 0.7%	154	↓ - 14.7%	89	↑ + 11.3%
08083	\$125,001	↓ - 17.5%	88.6%	↑ + 3.0%	193	↑ + 3.0%	15	↑ + 7.1%
08084	\$157,500	↑ + 1.6%	84.1%	↓ - 3.2%	145	↑ + 49.9%	7	↓ - 36.4%
08089	\$86,000	↓ - 12.7%	82.1%	↑ + 30.8%	158	↓ - 32.4%	7	↑ + 250.0%
08091	\$170,000	↓ - 9.9%	88.5%	↑ + 3.6%	217	↑ + 10.7%	6	↓ - 33.3%
08095	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
08099	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
08101	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
08102	\$7,500	↓ - 11.8%	75.8%	↓ - 11.8%	146	↑ + 124.6%	1	→ 0.0%
08103	\$18,000	↓ - 64.7%	51.4%	↓ - 46.9%	1	↓ - 98.3%	1	↓ - 90.9%
08104	\$35,250	↑ + 13.7%	80.6%	↓ - 10.1%	143	↑ + 38.6%	20	↓ - 4.8%
08105	\$71,500	↑ + 40.2%	79.0%	↓ - 0.8%	213	↑ + 98.6%	8	↑ + 33.3%
08106	\$185,000	↑ + 4.3%	90.3%	↑ + 1.8%	149	↑ + 45.3%	21	↑ + 50.0%
08107	\$125,000	↓ - 24.2%	86.5%	↓ - 4.2%	133	↓ - 21.1%	19	↑ + 11.8%
08108	\$210,000	↓ - 8.7%	86.5%	↓ - 1.8%	196	↑ + 45.7%	31	↑ + 63.2%
08109	\$115,000	↓ - 23.3%	84.9%	↓ - 0.6%	183	↓ - 17.0%	24	↓ - 17.2%
08110	\$106,500	↑ + 33.1%	86.0%	↓ - 1.1%	153	↑ + 5.7%	16	↑ + 6.7%

Marketwatch Report

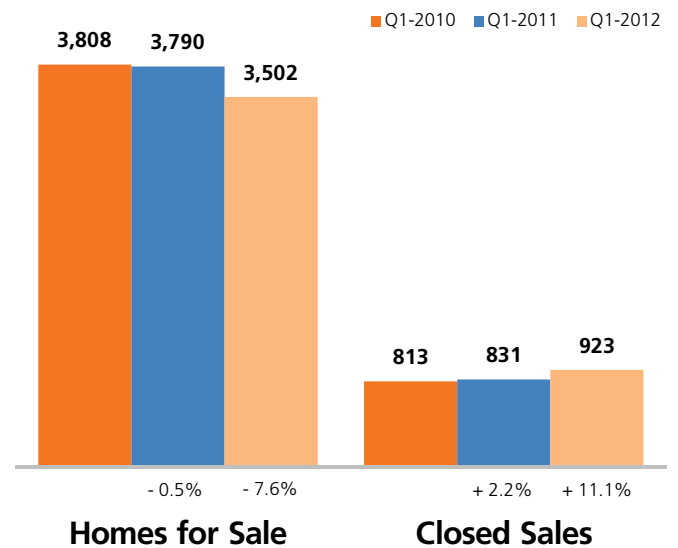
Q1-2012



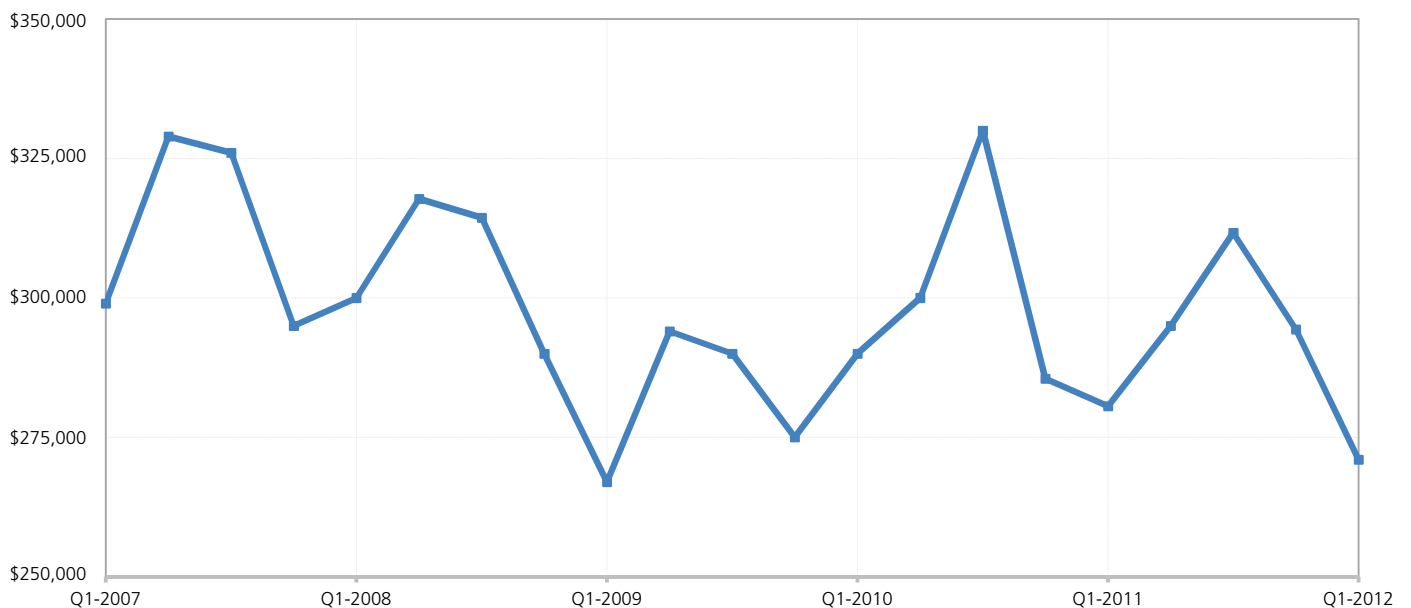
Chester County, PA

Key Metrics	Q1-2012	1-Yr Chg
Median Sales Price	\$271,000	- 3.4%
Average Sales Price	\$317,595	- 7.0%
Pct. of Orig. Price Received	91.1%	+ 0.4%
Homes for Sale	3,502	- 7.6%
Closed Sales	923	+ 11.1%
Months Supply	9.1	- 13.0%
Avg. Prop. Mktg. Period	143	+ 1.6%

Market Activity



Historical Median Sales Price for Chester County, PA



Marketwatch Report

Q1-2012



Chester County, PA ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg
17527	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19073	\$332,000	↓ -50.2%	92.2%	↑ +4.3%	111	↓ -50.0%	6	↑ +50.0%
19087	\$337,500	↑ +13.4%	91.4%	↑ +0.9%	97	↓ -23.8%	42	↓ -2.3%
19301	\$245,000	↑ +7.9%	90.0%	↑ +5.8%	89	↓ -56.6%	14	↑ +133.3%
19310	\$183,000	↓ -22.1%	91.8%	↑ +7.5%	116	↓ -45.2%	5	→ 0.0%
19311	\$330,000	↓ -10.1%	89.1%	↓ -2.0%	158	↑ +14.2%	11	→ 0.0%
19312	\$425,000	↓ -16.7%	89.9%	↓ -7.2%	212	↑ +204.0%	9	↓ -59.1%
19316	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19317	\$365,000	↓ -1.4%	86.7%	↑ +0.9%	179	↓ -31.7%	8	↓ -42.9%
19318	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19319	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19320	\$183,500	↓ -0.8%	88.9%	↑ +0.4%	174	↑ +16.8%	105	↑ +41.9%
19330	\$249,900	↓ -15.3%	92.0%	↑ +8.5%	286	↑ +120.2%	3	↓ -25.0%
19333	\$390,000	↑ +8.3%	89.2%	↑ +1.9%	135	↑ +13.8%	24	↑ +60.0%
19335	\$282,400	↓ -0.9%	92.5%	↓ -0.2%	138	↑ +3.3%	109	↑ +25.3%
19341	\$306,000	↓ -17.3%	91.5%	→ +0.1%	121	↓ -2.4%	26	↑ +18.2%
19342	\$370,000	→ 0.0%	96.1%	→ 0.0%	37	→ 0.0%	1	→ 0.0%
19343	\$380,000	↑ +24.6%	89.6%	↓ -0.6%	128	↑ +7.0%	11	↓ -15.4%
19344	\$207,500	↓ -13.5%	91.2%	↓ -1.4%	127	↓ -17.0%	21	↑ +90.9%
19345	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19346	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19347	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19348	\$300,000	↑ +8.6%	92.4%	↓ -4.0%	198	↑ +56.5%	43	↑ +22.9%
19350	\$330,000	↓ -5.7%	91.7%	↑ +6.6%	150	↓ -28.0%	19	↑ +26.7%
19351	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19352	\$324,475	↑ +10.0%	85.3%	↓ -17.7%	217	↑ +53.4%	12	↑ +71.4%
19353	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19354	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19355	\$368,500	↓ -2.2%	89.7%	↓ -1.0%	169	↑ +11.5%	44	→ 0.0%
19357	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19358	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19360	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19362	\$304,000	↑ +96.9%	95.1%	↑ +25.9%	125	↑ +6.6%	2	↓ -50.0%
19363	\$237,000	↑ +0.4%	90.0%	↓ -0.5%	113	↓ -18.4%	15	↓ -37.5%
19365	\$145,000	↓ -19.0%	89.3%	↑ +1.9%	219	↑ +52.0%	11	↓ -31.3%
19366	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19367	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19369	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19371	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19372	\$228,700	↓ -11.2%	87.5%	↓ -17.8%	70	↓ -52.6%	4	→ 0.0%
19374	\$79,699	↓ -67.5%	90.6%	↑ +9.0%	60	↓ -88.5%	1	→ 0.0%
19375	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19376	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%

Marketwatch Report

Q1-2012



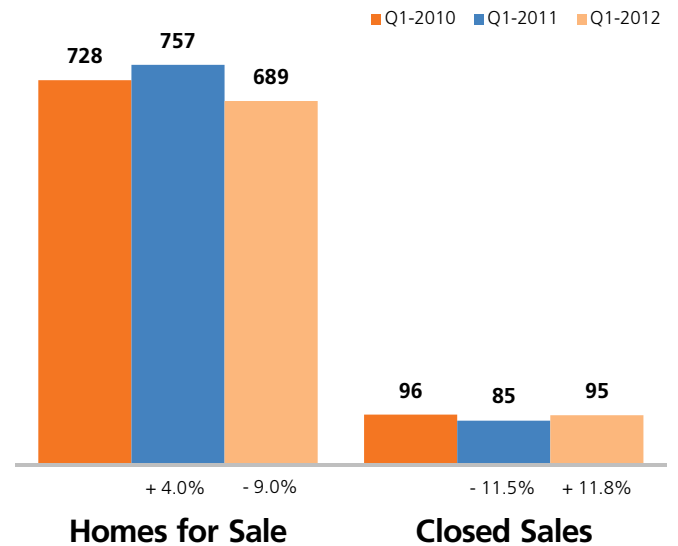
Chester County, PA ZIP Codes Cont.

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg
19380	\$290,000	↓ - 7.9%	92.0%	↑ + 0.9%	152	↑ + 19.5%	107	↑ + 28.9%
19381	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19382	\$330,000	↑ + 2.8%	91.6%	↑ + 2.0%	126	↓ - 15.6%	89	↑ + 15.6%
19383	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19388	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19390	\$231,000	↓ - 1.7%	91.3%	↑ + 2.3%	110	→ - 0.0%	23	↑ + 53.3%
19395	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19397	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19398	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19399	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19421	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19425	\$413,000	↑ + 17.1%	94.6%	↑ + 2.5%	103	↓ - 25.7%	27	↓ - 32.5%
19432	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19442	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19457	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19460	\$217,500	↑ + 1.2%	92.2%	↑ + 2.7%	126	↓ - 6.4%	74	↑ + 4.2%
19465	\$219,500	↓ - 7.7%	92.8%	↑ + 6.6%	139	↓ - 26.6%	34	↑ + 6.3%
19470	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19475	\$180,000	↓ - 39.0%	82.8%	↓ - 6.9%	121	↓ - 4.0%	11	↓ - 42.1%
19480	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19481	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19482	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19493	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19494	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19495	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19496	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19520	\$235,000	↑ + 4.0%	88.2%	↓ - 7.0%	117	↑ + 10.1%	9	↑ + 28.6%
19543	\$275,000	↓ - 4.2%	97.6%	↓ - 2.9%	77	↑ + 531.1%	3	↓ - 40.0%

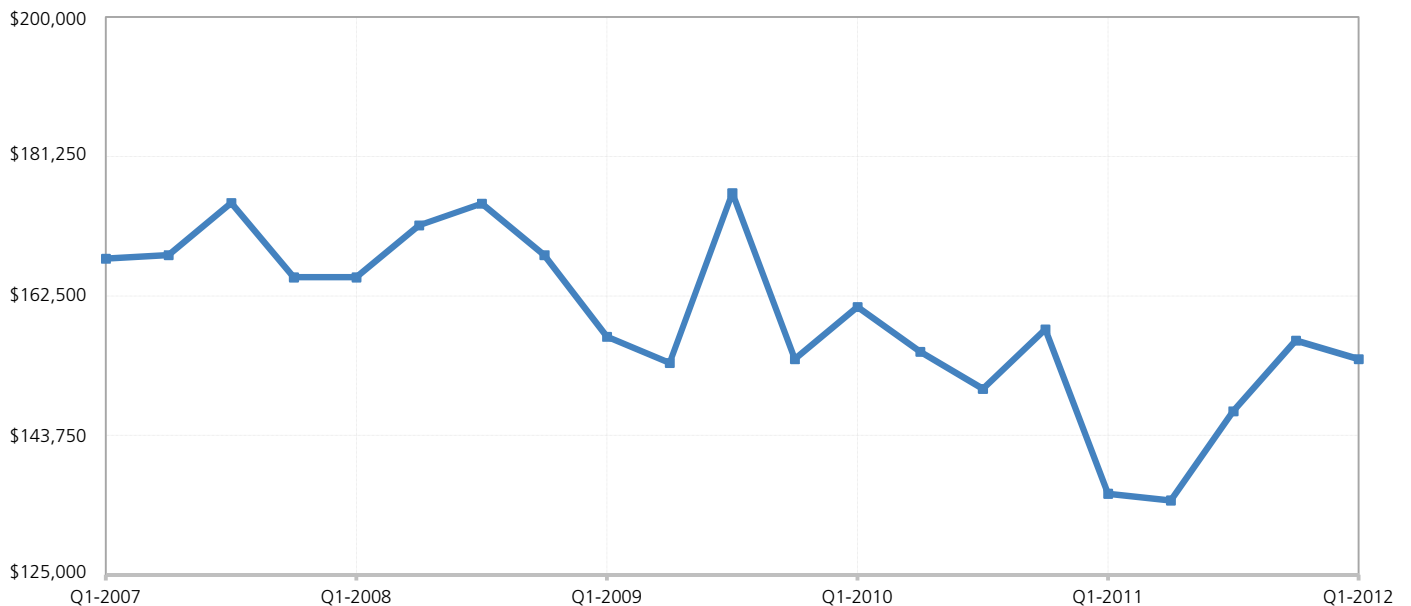
Cumberland County, NJ

Key Metrics	Q1-2012	1-Yr Chg
Median Sales Price	\$154,000	+ 13.3%
Average Sales Price	\$153,100	+ 12.3%
Pct. of Orig. Price Received	89.6%	+ 3.2%
Homes for Sale	689	- 9.0%
Closed Sales	95	+ 11.8%
Months Supply	18.4	- 14.1%
Avg. Prop. Mktg. Period	128	+ 5.9%

Market Activity



Historical Median Sales Price for Cumberland County, NJ



Marketwatch Report

Q1-2012



Cumberland County, NJ ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg
08302	\$136,000	↑ + 4.9%	86.3%	↓ - 0.5%	161	↑ + 15.4%	25	↑ + 78.6%
08311	\$124,173	↑ + 87.4%	72.6%	↓ - 15.3%	184	↑ + 30.1%	2	↓ - 50.0%
08313	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
08314	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
08315	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
08316	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
08320	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
08321	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
08323	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
08324	\$28,000	→ 0.0%	80.0%	→ 0.0%	11	→ 0.0%	1	→ 0.0%
08327	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
08329	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
08332	\$151,500	↑ + 12.7%	92.5%	↑ + 5.4%	114	↓ - 17.9%	22	↓ - 8.3%
08344	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
08345	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
08348	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
08349	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
08352	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
08353	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
08360	\$150,000	↑ + 44.9%	90.2%	↑ + 5.2%	103	↑ + 9.5%	31	↑ + 47.6%
08361	\$202,350	↓ - 0.8%	92.4%	↑ + 4.3%	145	↑ + 76.6%	14	→ 0.0%
08362	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%

Marketwatch Report

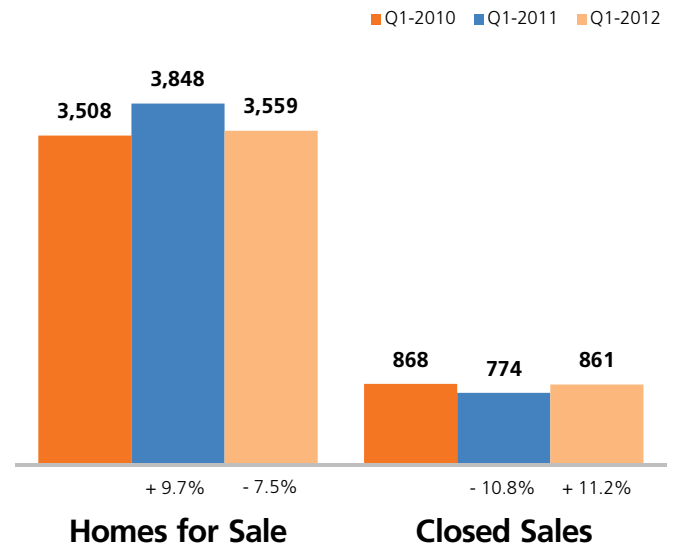
Q1-2012



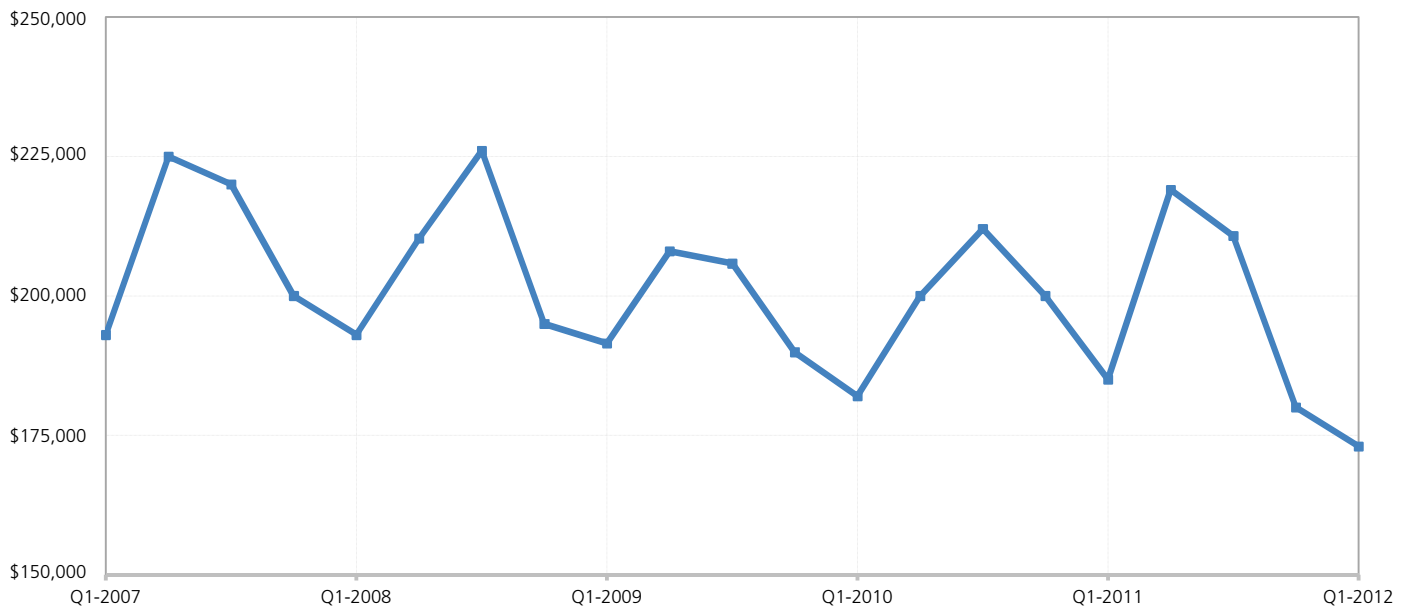
Delaware County, PA

Key Metrics	Q1-2012	1-Yr Chg
Median Sales Price	\$173,000	- 6.5%
Average Sales Price	\$225,768	- 7.6%
Pct. of Orig. Price Received	87.4%	- 0.9%
Homes for Sale	3,559	- 7.5%
Closed Sales	861	+ 11.2%
Months Supply	9.7	- 14.2%
Avg. Prop. Mktg. Period	146	+ 3.7%

Market Activity



Historical Median Sales Price for Delaware County, PA



Marketwatch Report

Q1-2012



Delaware County, PA ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg
19003	\$280,000	↓ -6.4%	88.2%	↓ -1.4%	151	↑ +20.8%	13	↑ +44.4%
19008	\$262,450	↓ -4.9%	89.7%	↓ -2.2%	144	↑ +22.7%	34	↑ +47.8%
19010	\$291,500	↓ -19.9%	89.8%	↑ +2.5%	111	↓ -33.3%	18	↓ -18.2%
19013	\$22,450	↑ +28.3%	79.9%	↓ -10.0%	97	↓ -8.9%	29	↑ +107.1%
19014	\$184,950	↑ +4.4%	85.2%	↓ -6.1%	163	↑ +34.5%	22	↓ -21.4%
19015	\$103,000	↓ -33.1%	87.8%	↓ -4.1%	119	↓ -0.8%	36	↑ +12.5%
19016	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19017	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19018	\$111,750	↓ -6.9%	86.5%	↓ -1.8%	123	↓ -26.3%	28	↓ -20.0%
19022	\$50,000	↓ -23.1%	79.4%	↑ +11.8%	102	↓ -19.3%	9	↑ +125.0%
19023	\$36,000	↓ -33.3%	85.7%	↑ +1.3%	110	↓ -7.5%	38	↑ +26.7%
19026	\$148,250	↓ -8.5%	87.7%	↑ +0.3%	175	↑ +32.1%	50	↑ +8.7%
19028	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19029	\$90,000	↓ -0.6%	79.1%	↑ +0.9%	155	↑ +62.8%	9	↑ +80.0%
19032	\$88,000	↓ -3.3%	84.7%	↑ +1.1%	185	↑ +73.8%	5	↓ -58.3%
19033	\$135,000	↓ -24.2%	86.1%	↑ +1.2%	119	↓ -6.8%	9	↓ -30.8%
19036	\$107,000	↓ -14.4%	85.6%	↑ +1.7%	123	↓ -22.0%	19	↑ +46.2%
19037	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19039	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19041	\$675,000	↓ -27.5%	94.3%	↓ -9.3%	120	↓ -10.3%	9	↓ -35.7%
19043	\$146,000	↑ +30.4%	87.6%	↑ +4.4%	250	↑ +120.7%	6	↑ +100.0%
19050	\$95,000	↓ -2.1%	84.7%	↓ -3.6%	172	↑ +23.7%	45	↑ +15.4%
19052	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19060	\$357,450	↑ +15.0%	89.8%	↓ -5.0%	141	↑ +76.2%	4	→ 0.0%
19061	\$162,950	→ -0.0%	84.2%	↓ -3.0%	172	↑ +19.3%	44	↓ -13.7%
19063	\$300,000	↑ +5.3%	91.1%	↑ +2.4%	138	↓ -4.2%	51	↑ +18.6%
19064	\$233,950	↓ -9.8%	89.1%	→ -0.0%	136	↓ -14.4%	50	↑ +56.3%
19065	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19070	\$207,500	↑ +6.4%	87.8%	↓ -0.7%	190	↑ +20.1%	11	↑ +22.2%
19073	\$324,900	↓ -3.4%	89.3%	↑ +1.4%	137	↓ -27.7%	37	↑ +15.6%
19074	\$145,000	↓ -10.8%	93.2%	↑ +11.4%	157	↓ -24.6%	6	→ 0.0%
19076	\$142,500	↑ +19.7%	84.4%	↓ -1.6%	137	↑ +20.9%	8	→ 0.0%
19078	\$154,500	↓ -11.7%	90.1%	↓ -2.0%	120	↑ +8.1%	18	↑ +38.5%
19079	\$60,000	↓ -29.4%	84.1%	↓ -3.6%	127	↑ +2.2%	15	↑ +25.0%
19080	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19081	\$208,000	↓ -26.9%	87.3%	↓ -4.2%	178	↑ +61.0%	21	↑ +40.0%
19082	\$60,000	↓ -25.9%	87.1%	↑ +7.9%	138	↓ -0.6%	63	↑ +16.7%
19083	\$255,000	↓ -0.8%	88.8%	↓ -2.0%	155	↑ +18.5%	55	↓ -3.5%
19085	\$905,750	↑ +3.5%	84.8%	↓ -3.5%	183	↑ +77.7%	8	↓ -20.0%
19086	\$201,000	↓ -14.5%	84.0%	↓ -5.2%	198	↑ +10.6%	22	↑ +83.3%
19087	\$610,000	↑ +36.3%	90.7%	↑ +2.2%	111	↓ -25.9%	19	↓ -26.9%
19088	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19089	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%

Marketwatch Report

Q1-2012



Delaware County, PA ZIP Codes Cont.

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg
19091	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19094	\$102,500	↓ -30.5%	89.4%	↓ -1.9%	148	↑ +3.8%	8	↓ -11.1%
19096	\$331,500	↓ -1.0%	83.9%	↓ -9.2%	254	↑ +29.6%	1	↓ -66.7%
19098	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19113	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19317	\$330,000	↓ -13.6%	92.5%	↑ +5.4%	147	↑ +31.0%	7	↓ -30.0%
19319	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19331	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19339	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19340	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19342	\$317,500	↑ +11.0%	89.1%	↓ -3.0%	172	↓ -11.8%	30	↑ +20.0%
19373	\$525,000	→ 0.0%	92.0%	→ 0.0%	114	→ 0.0%	3	→ 0.0%

Marketwatch Report

Q1-2012

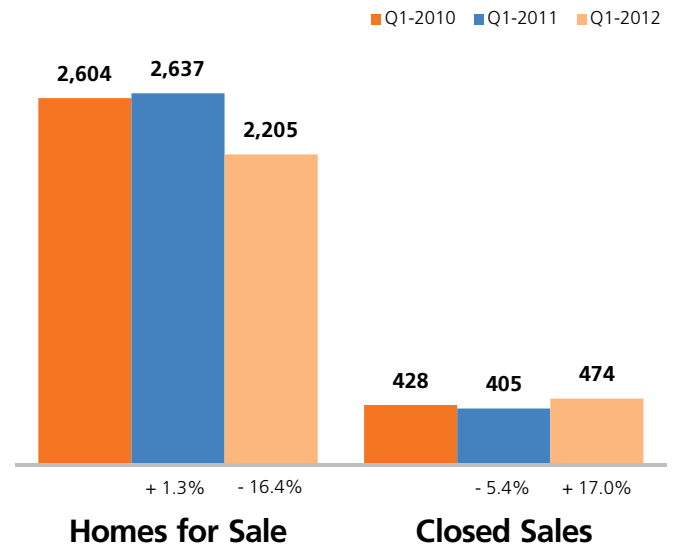


Gloucester County, NJ

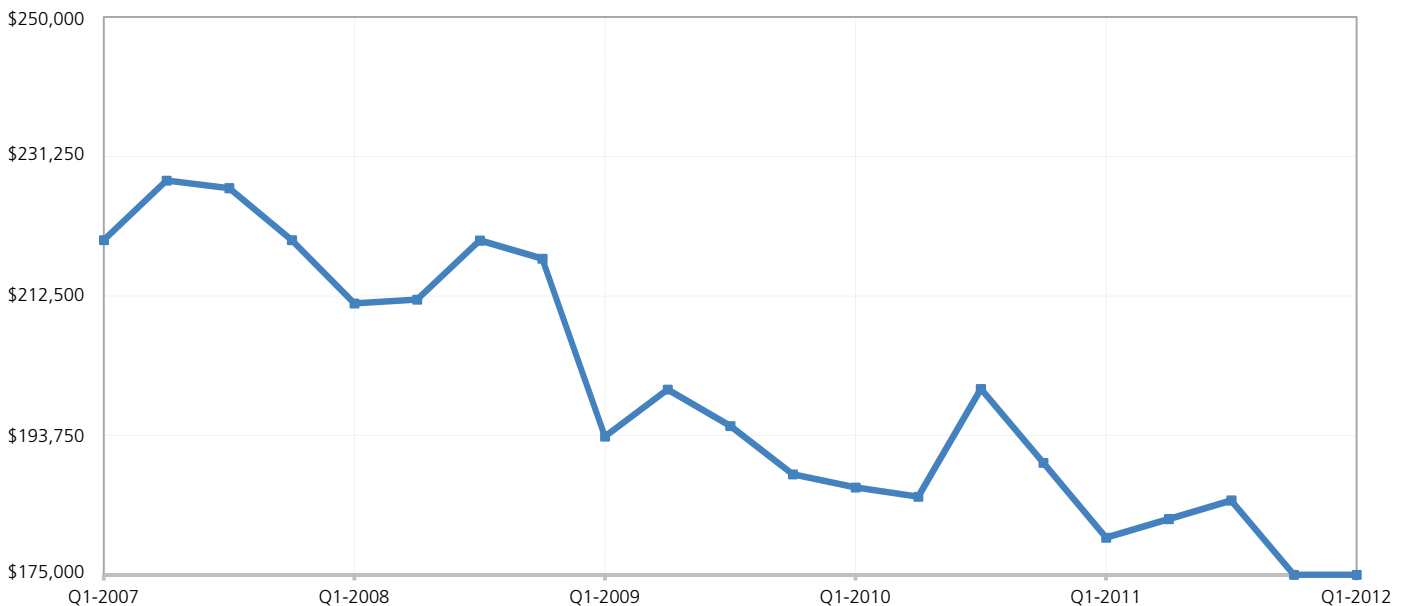
Key Metrics

	Q1-2012	1-Yr Chg
Median Sales Price	\$175,000	- 2.8%
Average Sales Price	\$195,499	- 1.5%
Pct. of Orig. Price Received	89.6%	+ 1.6%
Homes for Sale	2,205	- 16.4%
Closed Sales	474	+ 17.0%
Months Supply	11.5	- 27.0%
Avg. Prop. Mktg. Period	168	- 4.9%

Market Activity



Historical Median Sales Price for Gloucester County, NJ



Marketwatch Report

Q1-2012



Gloucester County, NJ ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg
08012	\$172,500	↓ -9.7%	87.8%	↓ -1.7%	263	↑ +35.0%	22	↓ -21.4%
08014	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
08020	\$384,250	↑ +1.1%	89.6%	↑ +4.3%	129	↓ -34.0%	4	↑ +100.0%
08025	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
08027	\$156,650	↓ -10.5%	89.5%	↓ -1.6%	119	↑ +14.4%	8	↓ -27.3%
08028	\$158,700	↑ +16.9%	89.0%	↑ +0.6%	118	↓ -5.3%	34	↑ +61.9%
08032	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
08039	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
08051	\$153,450	↑ +4.4%	91.8%	↓ -0.7%	142	↓ -1.2%	18	↑ +5.9%
08056	\$300,908	↓ -10.2%	91.8%	↑ +9.5%	155	↓ -40.4%	10	↑ +11.1%
08061	\$205,000	↓ -2.4%	87.8%	↓ -1.0%	126	↓ -37.8%	7	→ 0.0%
08062	\$290,300	↓ -6.2%	91.5%	↓ -1.2%	210	↑ +89.7%	37	↑ +85.0%
08063	\$97,500	↓ -25.0%	62.5%	↓ -24.4%	196	↑ +8.8%	2	↓ -60.0%
08066	\$115,000	↑ +15.1%	77.4%	↓ -3.9%	164	↓ -29.4%	5	↓ -44.4%
08071	\$161,500	↑ +0.6%	86.9%	↓ -2.6%	149	↓ -28.6%	16	↑ +14.3%
08074	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
08080	\$169,950	↓ -21.4%	89.0%	↑ +3.9%	179	↓ -13.5%	70	↑ +40.0%
08081	\$328,500	↑ +97.9%	105.7%	↑ +8.2%	157	↑ +1647.2%	4	↑ +300.0%
08085	\$227,314	↓ -11.7%	90.2%	↑ +2.2%	208	↑ +7.2%	37	↑ +2.8%
08086	\$220,000	↑ +13.1%	89.9%	↑ +2.9%	233	↑ +6.5%	10	↑ +11.1%
08090	\$160,000	↓ -10.6%	94.8%	↑ +5.5%	99	↓ -18.3%	13	↑ +44.4%
08093	\$111,000	↑ +48.0%	82.0%	↑ +5.9%	155	↑ +15.1%	10	↑ +42.9%
08094	\$154,900	↓ -10.7%	88.1%	↓ -1.0%	148	↓ -14.6%	57	↓ -10.9%
08096	\$164,500	↓ -0.3%	89.6%	↑ +0.7%	156	↓ -8.6%	69	↑ +21.1%
08097	\$150,000	↓ -20.2%	88.2%	↑ +5.4%	159	↓ -28.1%	5	↑ +25.0%
08312	\$180,000	↑ +102.2%	92.5%	↑ +2.3%	172	↑ +11.1%	13	↑ +85.7%
08322	\$213,000	↑ +18.3%	91.7%	↑ +4.0%	209	↑ +21.9%	12	↑ +9.1%
08328	\$220,000	↑ +156.6%	88.0%	↑ +32.1%	350	↓ -1.8%	1	↓ -50.0%
08343	\$239,000	↑ +8.1%	97.2%	↑ +23.1%	46	↓ -82.3%	4	↑ +300.0%
08344	\$151,950	↓ -11.4%	96.8%	↑ +3.8%	105	↓ -19.0%	6	↑ +200.0%
08360	\$0	↓ -100.0%	0.0%	↓ -100.0%	0	↓ -100.0%	0	↓ -100.0%

Marketwatch Report

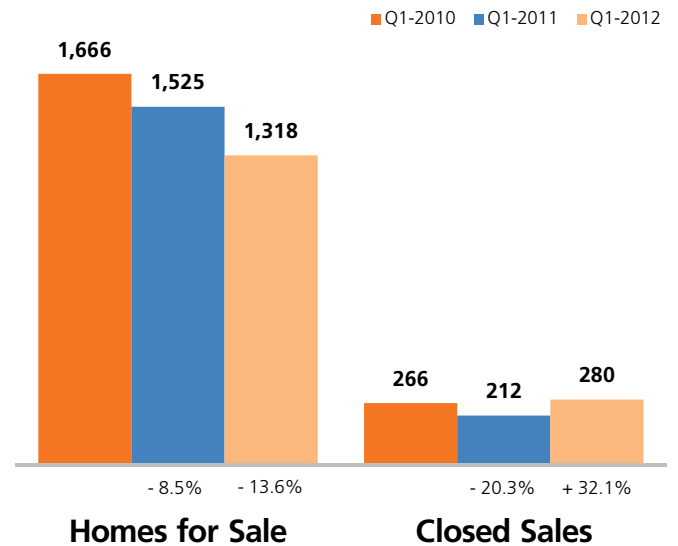
Q1-2012



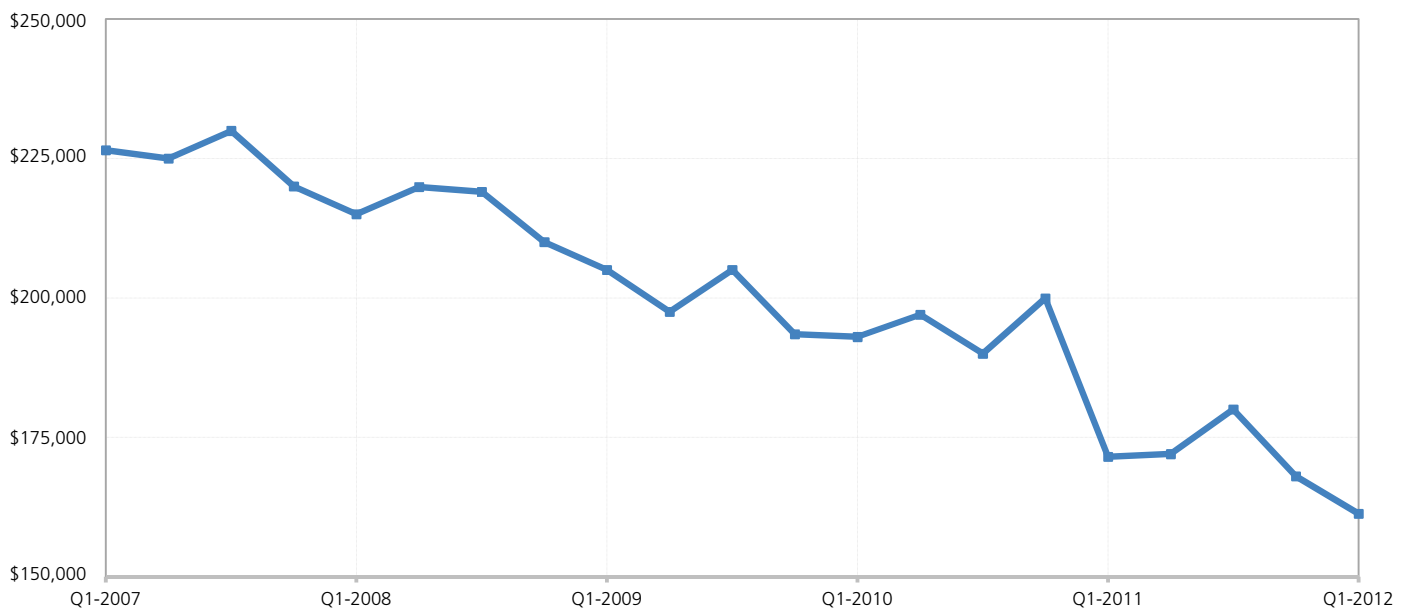
Kent County, DE

Key Metrics	Q1-2012	1-Yr Chg
Median Sales Price	\$161,300	- 5.9%
Average Sales Price	\$165,056	- 6.1%
Pct. of Orig. Price Received	90.5%	- 0.3%
Homes for Sale	1,318	- 13.6%
Closed Sales	280	+ 32.1%
Months Supply	11.9	- 24.2%
Avg. Prop. Mktg. Period	149	- 0.8%

Market Activity



Historical Median Sales Price for Kent County, DE



Marketwatch Report

Q1-2012



Kent County, DE ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg
19901	\$103,500	↓ -32.8%	86.4%	↓ -3.6%	120	↑ +16.5%	44	↑ +41.9%
19902	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19903	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19904	\$135,500	↓ -13.7%	88.3%	↓ -3.3%	148	↑ +14.6%	52	↑ +23.8%
19905	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19906	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19934	\$194,002	↓ -10.4%	93.2%	↓ -1.7%	183	↑ +39.9%	25	↑ +47.1%
19936	\$284,500	→ 0.0%	100.0%	→ 0.0%	89	→ 0.0%	1	→ 0.0%
19938	\$225,238	↓ -1.0%	93.5%	↑ +5.1%	268	↑ +77.1%	12	↑ +9.1%
19943	\$168,000	↓ -9.2%	93.3%	↑ +0.3%	119	↑ +5.8%	25	↑ +92.3%
19946	\$212,000	↑ +39.0%	85.1%	↓ -8.3%	289	↑ +54.4%	9	→ 0.0%
19950	\$245,000	↑ +55.6%	96.0%	↑ +16.6%	64	↓ -68.7%	2	↓ -50.0%
19952	\$162,900	↑ +21.6%	89.6%	↓ -3.1%	156	↓ -4.6%	13	↑ +18.2%
19953	\$105,000	↓ -2.3%	93.2%	↑ +25.1%	168	↑ +105.6%	7	↑ +250.0%
19954	\$0	↓ -100.0%	0.0%	↓ -100.0%	0	↓ -100.0%	0	↓ -100.0%
19955	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19961	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19962	\$191,500	↓ -6.4%	95.0%	↓ -2.1%	136	↑ +29.2%	24	↑ +33.3%
19963	\$145,000	↑ +28.3%	91.3%	↑ +14.4%	151	↓ -32.7%	15	↑ +50.0%
19964	\$0	↓ -100.0%	0.0%	↓ -100.0%	0	↓ -100.0%	0	↓ -100.0%
19977	\$182,950	↑ +1.1%	90.9%	↑ +1.0%	126	↓ -28.9%	50	↑ +28.2%
19979	\$89,500	↓ -42.3%	89.6%	↓ -1.7%	46	↓ -37.8%	1	→ 0.0%
19980	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%

Marketwatch Report

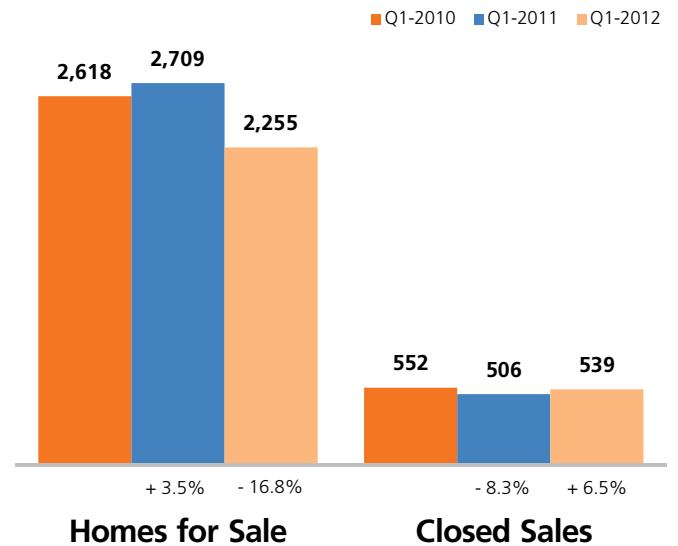
Q1-2012



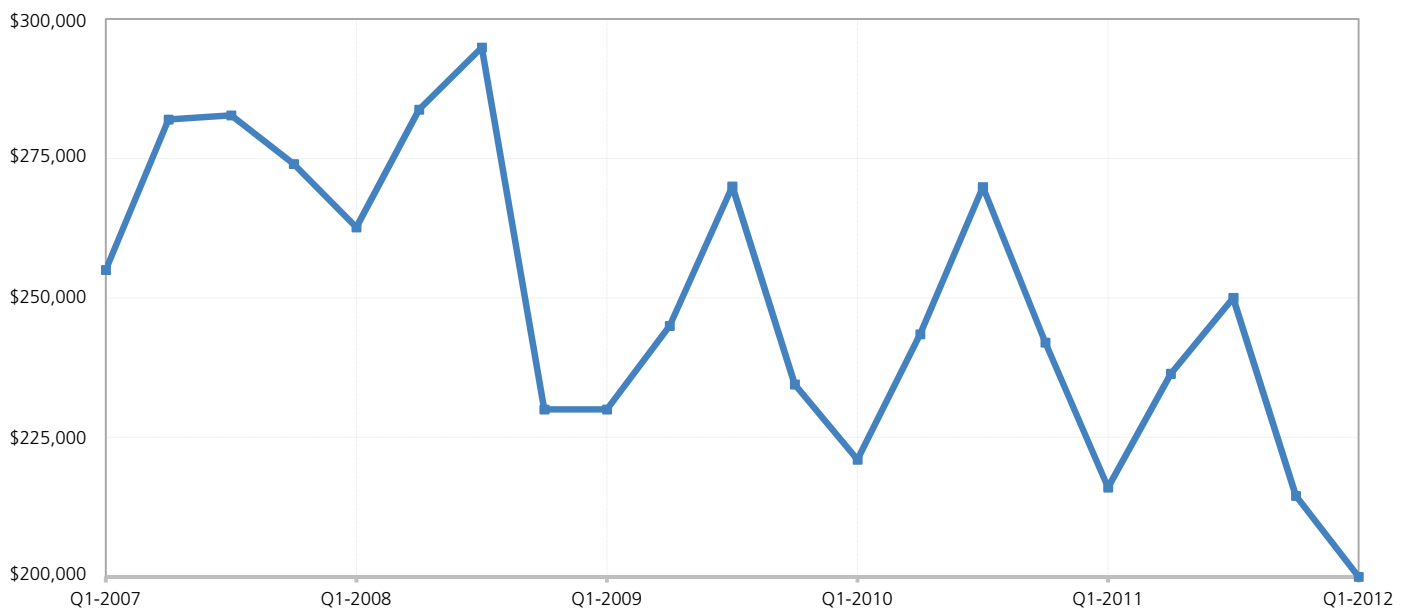
Mercer County, NJ

Key Metrics	Q1-2012	1-Yr Chg
Median Sales Price	\$200,000	- 7.4%
Average Sales Price	\$256,891	- 11.8%
Pct. of Orig. Price Received	86.4%	- 2.2%
Homes for Sale	2,255	- 16.8%
Closed Sales	539	+ 6.5%
Months Supply	9.9	- 18.5%
Avg. Prop. Mktg. Period	156	+ 21.4%

Market Activity



Historical Median Sales Price for Mercer County, NJ



Marketwatch Report

Q1-2012



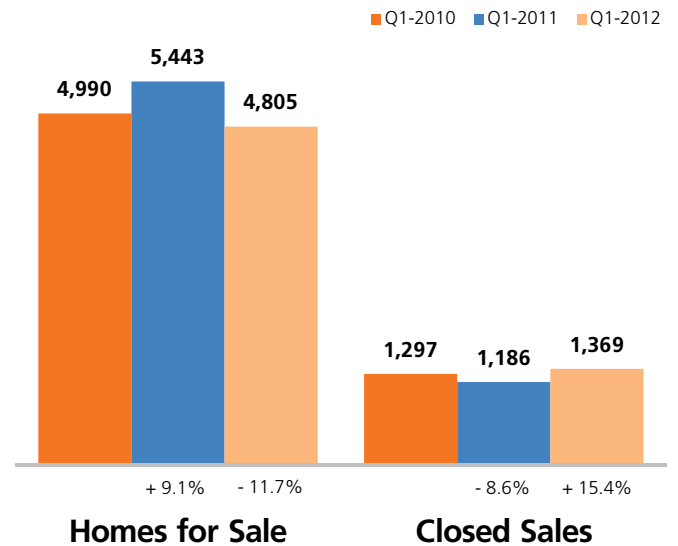
Mercer County, NJ ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg
08501	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
08512	\$273,000	↑ +23.5%	89.6%	↑ +1.7%	142	↑ +51.8%	6	→ 0.0%
08520	\$213,000	↓ -19.6%	85.4%	↓ -0.7%	169	↑ +22.5%	44	↑ +76.0%
08525	\$305,000	↓ -30.7%	86.0%	↓ -6.5%	133	↓ -1.2%	9	↑ +28.6%
08530	\$265,000	→ 0.0%	75.7%	→ 0.0%	397	→ 0.0%	1	→ 0.0%
08534	\$327,500	↓ -18.1%	89.7%	↓ -2.0%	163	↑ +25.7%	24	↓ -7.7%
08535	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
08540	\$587,500	↓ -4.1%	89.4%	↓ -3.5%	149	↑ +16.1%	55	↑ +10.0%
08541	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
08542	\$220,000	↓ -53.7%	51.8%	↓ -42.8%	299	↑ +134.5%	1	↓ -75.0%
08543	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
08544	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
08550	\$470,000	↓ -21.0%	91.9%	↑ +0.7%	87	↓ -9.0%	29	↓ -14.7%
08560	\$380,000	↓ -23.2%	86.3%	↓ -6.4%	218	↓ -30.6%	8	↑ +60.0%
08561	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
08601	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
08602	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
08603	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
08604	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
08605	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
08606	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
08607	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
08608	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
08609	\$29,450	↑ +47.3%	80.8%	↓ -5.6%	201	↑ +182.9%	6	↓ -66.7%
08610	\$137,500	↓ -9.5%	82.0%	↓ -1.6%	177	↑ +7.1%	42	↓ -10.6%
08611	\$35,500	↑ +7.6%	75.1%	↓ -11.7%	141	↑ +6.5%	45	↑ +9.8%
08618	\$117,000	↑ +67.1%	84.2%	↓ -1.0%	172	↑ +41.6%	51	↑ +30.8%
08619	\$209,000	↑ +9.1%	90.6%	↓ -0.7%	142	↑ +20.1%	26	↓ -29.7%
08620	\$195,500	↓ -19.6%	87.9%	↓ -4.2%	167	↑ +92.7%	24	↑ +33.3%
08625	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
08628	\$180,350	↓ -12.3%	83.0%	↓ -2.1%	184	↑ +5.1%	18	↑ +200.0%
08629	\$54,000	↓ -21.7%	89.5%	↑ +8.5%	184	↑ +89.6%	16	↑ +6.7%
08638	\$119,500	↑ +326.8%	85.7%	↑ +2.0%	165	↑ +62.8%	31	↑ +24.0%
08645	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
08646	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
08647	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
08648	\$193,750	↓ -38.5%	86.0%	↓ -4.8%	148	↑ +9.2%	29	↓ -35.6%
08650	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
08666	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
08690	\$215,000	↓ -6.9%	89.2%	↑ +2.3%	152	↑ +17.1%	42	↑ +40.0%
08691	\$272,500	↓ -14.0%	90.8%	↓ -0.5%	131	↓ -23.6%	32	↑ +14.3%
08695	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%

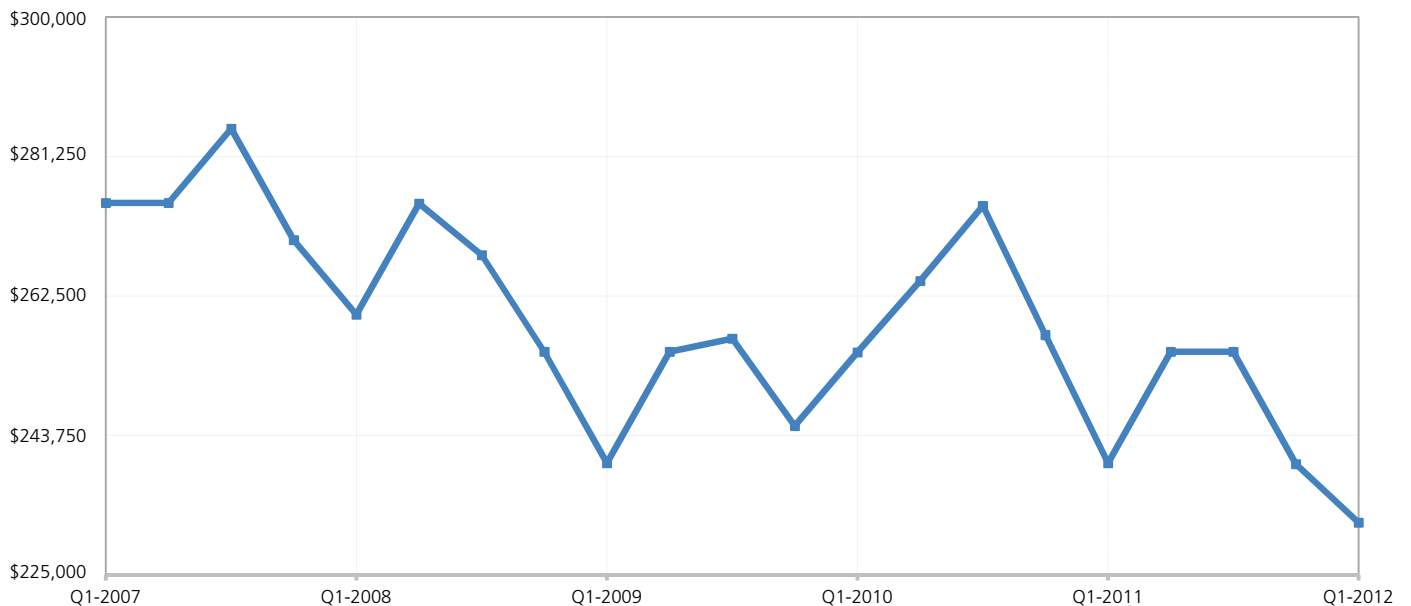
Montgomery County, PA

Key Metrics	Q1-2012	1-Yr Chg
Median Sales Price	\$232,000	- 3.3%
Average Sales Price	\$282,757	- 2.8%
Pct. of Orig. Price Received	89.9%	+ 0.3%
Homes for Sale	4,805	- 11.7%
Closed Sales	1,369	+ 15.4%
Months Supply	7.9	- 19.0%
Avg. Prop. Mktg. Period	138	+ 0.2%

Market Activity



Historical Median Sales Price for Montgomery County, PA



Marketwatch Report

Q1-2012



Montgomery County, PA ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg
18041	\$134,900	↓ -19.9%	96.6%	↑ +4.1%	106	↓ -67.1%	3	↓ -40.0%
18054	\$154,199	↓ -37.1%	93.7%	↓ -1.5%	135	↑ +35.0%	5	→ 0.0%
18070	\$1,090,000	↑ +745.0%	92.8%	↑ +43.1%	0	↓ -100.0%	1	→ 0.0%
18073	\$200,000	↓ -9.5%	91.7%	↓ -7.4%	111	↑ +52.0%	18	↑ +100.0%
18074	\$265,000	↑ +47.3%	83.8%	↓ -5.2%	201	↑ +1.8%	8	↓ -46.7%
18076	\$170,000	↑ +107.3%	93.1%	↑ +0.9%	112	↓ -27.7%	9	↑ +80.0%
18084	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
18915	\$147,000	→ 0.0%	91.9%	→ 0.0%	60	→ 0.0%	1	→ 0.0%
18918	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
18924	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
18932	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
18936	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
18957	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
18958	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
18964	\$210,000	↓ -9.3%	92.9%	↑ +1.5%	116	↓ -9.4%	11	↓ -42.1%
18969	\$260,753	↑ +11.9%	95.4%	↑ +3.1%	128	↑ +13.0%	22	↑ +37.5%
18971	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
18979	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19001	\$214,700	↑ +5.0%	88.9%	↑ +1.8%	154	↑ +19.4%	27	↑ +35.0%
19002	\$342,500	↓ -0.1%	89.4%	↑ +1.2%	120	↓ -29.8%	46	↓ -6.1%
19003	\$283,750	↑ +6.9%	88.1%	↓ -0.7%	134	↓ -4.8%	10	→ 0.0%
19004	\$392,000	↑ +28.5%	82.4%	↓ -3.2%	272	↑ +96.4%	18	↑ +12.5%
19006	\$310,000	↓ -11.7%	87.6%	↓ -0.4%	140	↑ +34.6%	27	↑ +80.0%
19009	\$285,500	↓ -18.4%	102.0%	↑ +23.9%	14	↓ -86.7%	1	→ 0.0%
19010	\$695,000	↓ -18.7%	96.0%	↑ +5.7%	186	↑ +89.2%	15	↑ +36.4%
19012	\$170,000	↓ -16.9%	87.3%	↓ -2.7%	167	↑ +22.1%	8	↓ -11.1%
19025	\$325,000	↓ -5.6%	89.8%	↑ +3.1%	115	↓ -19.4%	5	↑ +25.0%
19027	\$185,000	↓ -8.2%	84.4%	↑ +6.0%	179	↑ +36.0%	32	↑ +39.1%
19031	\$322,000	↑ +34.2%	89.8%	↑ +4.7%	138	↑ +14.8%	9	↑ +80.0%
19034	\$301,000	↑ +10.5%	91.3%	↓ -1.8%	163	↑ +137.7%	13	↑ +62.5%
19035	\$750,000	↓ -16.7%	85.0%	↓ -6.5%	170	↓ -8.8%	10	↑ +42.9%
19038	\$225,000	↓ -5.5%	89.4%	↓ -2.0%	140	↑ +47.7%	59	↑ +3.5%
19040	\$212,500	↓ -6.6%	89.3%	↓ -4.1%	119	↓ -26.7%	28	↑ +3.7%
19041	\$262,500	↓ -42.6%	81.0%	↓ -10.9%	156	↑ +46.2%	11	↑ +37.5%
19044	\$228,250	↑ +4.7%	91.2%	↓ -2.8%	136	↑ +73.7%	25	↑ +31.6%
19046	\$246,000	↑ +9.3%	86.9%	↑ +2.5%	126	↑ +0.5%	36	↑ +63.6%
19066	\$575,000	↑ +4.5%	83.8%	↓ -9.9%	169	↑ +155.6%	7	↓ -22.2%
19072	\$475,000	↑ +11.8%	89.2%	↑ +4.0%	139	↓ -24.1%	14	↓ -17.6%
19075	\$242,500	↓ -4.9%	93.0%	↑ +0.5%	97	↑ +1.0%	12	↓ -7.7%
19085	\$1,137,000	↑ +38.6%	91.9%	↑ +17.6%	189	↓ -15.0%	8	↑ +33.3%
19087	\$371,250	↓ -17.9%	92.0%	↑ +2.6%	74	↓ -59.4%	10	↑ +66.7%
19090	\$185,000	↓ -12.7%	88.1%	↓ -4.1%	144	↑ +61.7%	29	↑ +222.2%
19095	\$201,250	↓ -6.4%	86.6%	↑ +2.4%	130	↑ +42.3%	8	↓ -11.1%

Marketwatch Report

Q1-2012



Montgomery County, PA ZIP Codes Cont.

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg
19096	\$260,000	↓ -15.8%	86.6%	↓ -1.1%	138	↓ -12.4%	31	↑ +6.9%
19401	\$100,000	↑ +29.9%	87.9%	↑ +4.0%	140	↑ +26.5%	41	↓ -19.6%
19403	\$220,000	↓ -12.1%	89.9%	→ +0.0%	174	↑ +11.4%	65	↓ -22.6%
19404	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19405	\$156,500	↓ -19.7%	79.0%	↓ -13.3%	173	↑ +18.2%	10	↑ +66.7%
19406	\$234,000	↓ -0.4%	89.8%	↓ -1.2%	129	↓ -20.1%	46	↑ +35.3%
19407	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19408	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19409	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19415	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19420	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19422	\$372,900	↓ -13.0%	90.3%	↓ -1.2%	109	↓ -7.6%	39	↑ +77.3%
19423	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19424	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19426	\$274,000	↑ +6.3%	92.1%	↑ +1.5%	125	↓ -8.7%	63	↑ +3.3%
19428	\$269,000	↓ -3.2%	93.0%	↑ +1.0%	99	↓ -21.8%	43	↑ +13.2%
19429	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19430	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19435	\$0	↓ -100.0%	0.0%	↓ -100.0%	0	↓ -100.0%	0	↓ -100.0%
19436	\$1,650,000	→ 0.0%	95.9%	→ 0.0%	0	→ 0.0%	1	→ 0.0%
19437	\$1,575,000	→ 0.0%	74.1%	→ 0.0%	186	→ 0.0%	1	→ 0.0%
19438	\$225,750	↓ -3.2%	93.5%	↑ +3.7%	121	↓ -17.9%	34	↑ +6.3%
19440	\$225,000	↓ -13.5%	90.4%	↓ -4.5%	194	↑ +56.1%	19	↓ -9.5%
19441	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19443	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19444	\$322,500	↑ +2.0%	91.1%	↓ -0.9%	125	↑ +0.3%	16	↑ +33.3%
19446	\$218,500	↓ -9.7%	90.9%	↓ -0.3%	114	↓ -10.1%	96	↑ +15.7%
19450	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19451	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19453	\$221,000	↑ +65.5%	74.2%	↓ -19.7%	222	↑ +80.4%	2	↓ -50.0%
19454	\$247,500	↓ -1.0%	91.3%	↓ -0.3%	162	↑ +42.0%	55	↑ +12.2%
19455	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19456	\$221,250	↓ -51.9%	85.6%	↓ -7.9%	101	↑ +180.6%	2	↑ +100.0%
19460	\$330,000	↑ +3.1%	90.5%	↑ +2.2%	111	↓ -43.4%	15	↑ +50.0%
19462	\$279,950	↓ -3.5%	93.4%	↑ +4.7%	109	↓ -23.4%	26	↑ +36.8%
19464	\$124,375	↑ +5.9%	88.2%	↑ +4.5%	146	↓ -17.7%	109	↑ +49.3%
19468	\$200,000	↑ +0.8%	91.9%	↑ +3.1%	133	↓ -16.5%	65	↑ +22.6%
19472	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19473	\$248,950	↑ +15.9%	87.4%	↓ -2.3%	182	↑ +17.6%	12	↓ -47.8%
19474	\$219,500	↓ -44.0%	91.9%	↓ -7.7%	84	↑ +21.7%	4	↑ +100.0%
19477	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19478	\$204,000	→ 0.0%	102.5%	→ 0.0%	4	→ 0.0%	1	→ 0.0%
19484	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%

Montgomery County, PA ZIP Codes Cont.

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg
19485	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19486	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19490	\$0	↓ -100.0%	0.0%	↓ -100.0%	0	↓ -100.0%	0	↓ -100.0%
19492	\$237,500	↓ -6.3%	93.5%	↓ -0.5%	136	↑ +60.0%	2	↑ +100.0%
19504	\$98,000	↓ -67.7%	104.8%	↑ +8.9%	16	↓ -92.0%	1	→ 0.0%
19505	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19512	\$183,000	↓ -15.3%	93.8%	↓ -5.7%	41	↑ +446.7%	3	↑ +50.0%
19525	\$275,000	↓ -2.2%	92.5%	↓ -2.8%	126	↑ +13.6%	20	↑ +25.0%

Marketwatch Report

Q1-2012

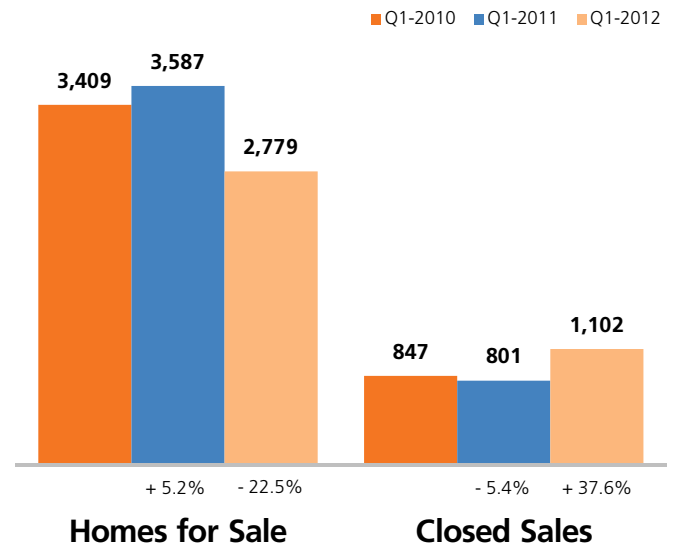


New Castle County, DE

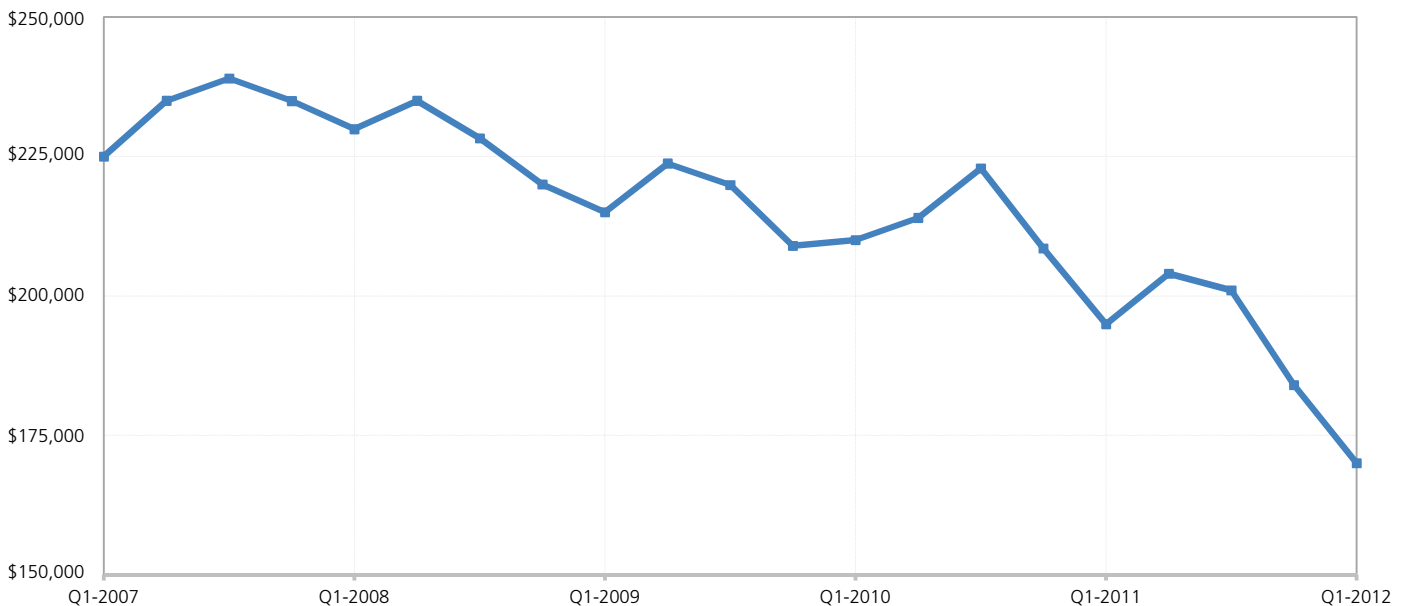
Key Metrics

	Q1-2012	1-Yr Chg
Median Sales Price	\$170,000	- 12.8%
Average Sales Price	\$196,680	- 10.2%
Pct. of Orig. Price Received	89.7%	+ 0.8%
Homes for Sale	2,779	- 22.5%
Closed Sales	1,102	+ 37.6%
Months Supply	6.6	- 35.9%
Avg. Prop. Mktg. Period	121	- 7.0%

Market Activity



Historical Median Sales Price for New Castle County, DE



Marketwatch Report

Q1-2012



New Castle County, DE ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg
19701	\$219,900	→ -0.0%	90.4%	↓ -0.5%	143	↑ +2.2%	59	↓ -3.3%
19702	\$155,000	↓ -15.4%	89.7%	↑ +0.1%	101	↓ -15.7%	101	↑ +42.3%
19703	\$163,450	↑ +5.5%	88.4%	→ +0.0%	139	↑ +7.3%	24	↑ +60.0%
19706	\$152,950	↑ +15.5%	82.9%	↓ -5.1%	168	↓ -12.7%	5	↑ +25.0%
19707	\$305,000	↓ -11.6%	91.0%	↑ +0.8%	143	↑ +23.3%	33	↑ +65.0%
19708	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19709	\$273,750	↓ -1.9%	90.7%	↓ -0.9%	148	↑ +30.8%	76	↑ +18.8%
19710	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19711	\$224,250	↓ -3.8%	91.2%	↓ -0.4%	122	↓ -2.0%	90	↑ +57.9%
19712	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19713	\$132,050	↓ -23.4%	88.1%	↑ +1.6%	130	↓ -6.1%	56	↑ +27.3%
19714	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19715	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19716	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19717	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19718	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19720	\$116,000	↓ -17.1%	89.1%	↑ +2.8%	115	↓ -18.6%	125	↑ +50.6%
19721	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19725	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19726	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19730	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19731	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19732	\$0	↓ -100.0%	0.0%	↓ -100.0%	0	↓ -100.0%	0	↓ -100.0%
19733	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19734	\$199,900	↓ -20.0%	94.9%	↑ +10.6%	56	↓ -60.2%	29	↑ +70.6%
19735	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19736	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19801	\$25,000	↓ -61.8%	86.3%	↑ +2.0%	85	↓ -13.6%	31	↑ +24.0%
19802	\$65,000	↑ +23.8%	91.6%	↑ +12.6%	134	↑ +4.6%	49	↑ +6.5%
19803	\$265,000	↓ -8.6%	92.6%	↑ +1.9%	106	↓ -13.5%	44	↓ -13.7%
19804	\$137,500	↓ -20.1%	89.8%	↑ +0.3%	117	↑ +15.6%	52	↑ +136.4%
19805	\$45,001	↓ -40.8%	87.1%	↑ +1.8%	98	↓ -31.4%	103	↑ +68.9%
19806	\$163,855	↓ -51.8%	88.6%	↓ -2.0%	118	↓ -20.2%	36	↑ +9.1%
19807	\$655,000	↓ -15.5%	87.0%	↓ -10.9%	201	↑ +96.8%	26	↑ +136.4%
19808	\$186,000	↓ -13.5%	89.0%	↓ -3.6%	135	↑ +3.7%	75	↑ +56.3%
19809	\$127,500	↓ -25.0%	88.1%	↑ +1.9%	130	↓ -19.5%	42	↑ +75.0%
19810	\$272,500	↓ -0.9%	91.5%	↑ +0.5%	115	↓ -13.4%	44	↑ +4.8%
19850	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19880	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19884	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19885	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19886	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19890	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%

New Castle County, DE ZIP Codes Cont.

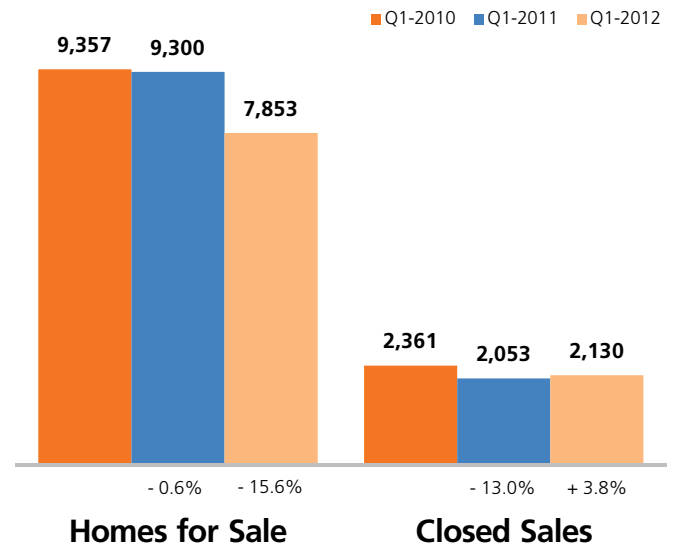
	Median Sales Price			Pct. of Orig. Price Rec'd.			Avg. Prop. Mktg. Period			Closed Sales		
	Q1-2012	1-Yr Chg		Q1-2012	1-Yr Chg		Q1-2012	1-Yr Chg		Q1-2012	1-Yr Chg	
19891	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
19892	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
19893	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
19894	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
19895	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
19896	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
19897	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
19898	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
19899	\$0	→	0.0%	0.0%	→	0.0%	0	→	0.0%	0	→	0.0%
19938	\$0	↓	-100.0%	0.0%	↓	-100.0%	0	↓	-100.0%	0	↓	-100.0%
19977	\$239,000	→	0.0%	97.4%	→	0.0%	30	→	0.0%	2	→	0.0%

Philadelphia County, PA

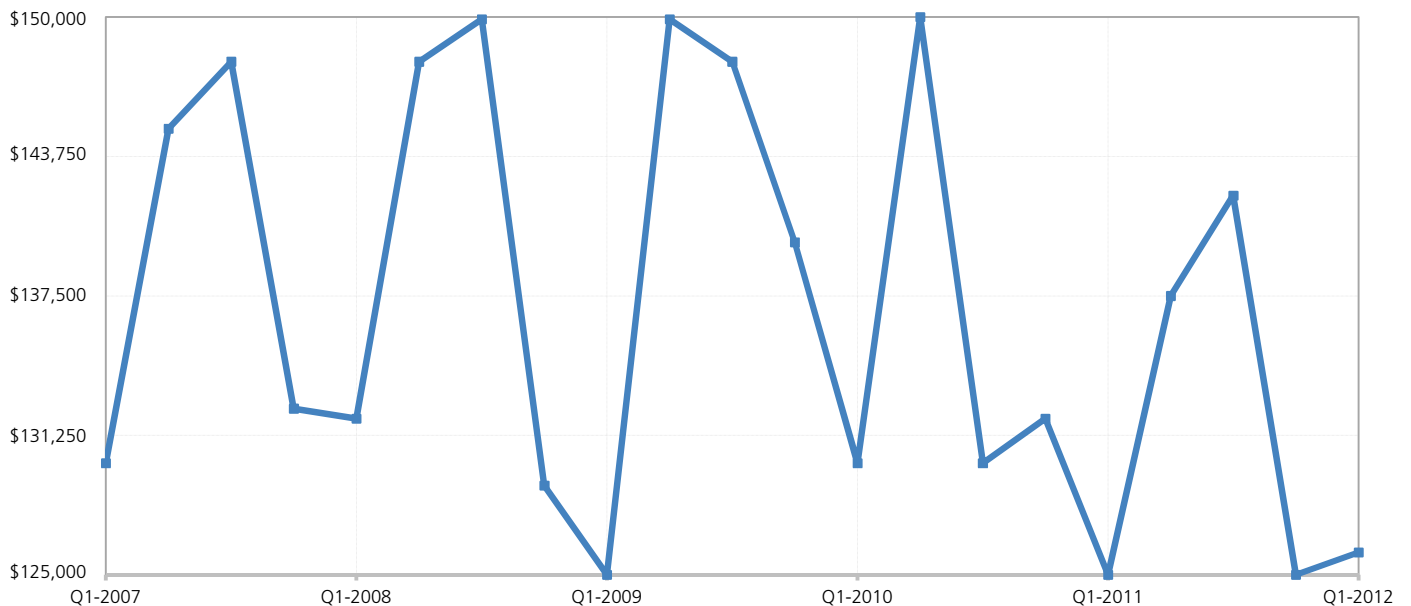
Key Metrics

	Q1-2012	1-Yr Chg
Median Sales Price	\$126,000	+ 0.8%
Average Sales Price	\$168,897	- 2.6%
Pct. of Orig. Price Received	88.1%	- 0.7%
Homes for Sale	7,853	- 15.6%
Closed Sales	2,130	+ 3.8%
Months Supply	9.2	- 14.6%
Avg. Prop. Mktg. Period	121	+ 6.8%

Market Activity



Historical Median Sales Price for Philadelphia County, PA



Marketwatch Report

Q1-2012



Philadelphia County, PA ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg
19019	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19092	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19093	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19099	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19101	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19102	\$295,000	↓ -28.9%	93.4%	↑ +2.1%	128	↑ +12.0%	11	↓ -31.3%
19103	\$385,000	↓ -19.8%	90.5%	↑ +1.8%	177	↓ -10.8%	55	↑ +17.0%
19104	\$125,000	↑ +10.6%	87.0%	↓ -2.7%	189	↑ +145.3%	19	→ 0.0%
19105	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19106	\$329,000	↓ -18.8%	91.0%	↑ +3.7%	200	↑ +20.3%	21	↓ -38.2%
19107	\$235,000	↓ -19.2%	88.5%	↑ +1.4%	220	↑ +54.9%	29	↑ +16.0%
19108	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19109	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19110	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19111	\$142,500	↓ -1.0%	88.8%	↓ -1.2%	116	↑ +0.8%	86	↑ +7.5%
19112	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19114	\$135,000	↓ -21.3%	89.1%	↓ -0.8%	140	↑ +2.9%	53	↑ +55.9%
19115	\$180,000	→ 0.0%	89.9%	↓ -1.6%	130	↑ +36.0%	46	↑ +35.3%
19116	\$206,500	↓ -2.6%	90.6%	↑ +2.0%	151	↓ -0.9%	36	↑ +2.9%
19118	\$292,000	↓ -58.3%	91.5%	↑ +0.7%	129	↓ -15.9%	15	→ 0.0%
19119	\$243,500	↑ +6.6%	87.9%	↑ +1.2%	134	↑ +24.2%	39	↑ +21.9%
19120	\$69,900	↓ -11.5%	90.1%	↑ +0.1%	115	↑ +39.6%	67	↓ -13.0%
19121	\$52,500	↑ +11.1%	74.1%	↓ -11.0%	109	↓ -15.8%	12	↓ -60.0%
19122	\$148,500	↑ +98.0%	85.2%	↓ -3.7%	130	↑ +126.2%	19	↑ +137.5%
19123	\$329,500	↑ +8.0%	91.1%	↓ -0.8%	150	↑ +2.6%	27	↓ -20.6%
19124	\$61,000	↓ -12.8%	84.9%	↓ -4.2%	102	↑ +5.4%	82	↓ -17.2%
19125	\$156,000	↑ +10.6%	87.7%	↓ -2.4%	132	↑ +58.5%	64	↑ +3.2%
19126	\$139,900	↓ -1.9%	92.2%	↓ -2.1%	103	↑ +26.4%	16	↓ -11.1%
19127	\$172,000	↓ -25.5%	89.8%	↑ +1.2%	161	↑ +43.5%	15	↑ +7.1%
19128	\$200,375	↓ -3.9%	89.9%	↑ +2.0%	114	↓ -24.4%	68	↑ +15.3%
19129	\$221,500	↑ +0.7%	93.1%	↓ -1.7%	158	↑ +32.8%	19	↑ +18.8%
19130	\$285,000	↑ +4.5%	91.6%	↑ +2.1%	113	↑ +8.4%	65	↑ +4.8%
19131	\$72,500	↓ -6.5%	83.9%	↓ -3.0%	94	↓ -23.9%	29	↓ -44.2%
19132	\$19,000	↓ -13.6%	73.1%	↓ -13.3%	113	↓ -13.9%	28	↓ -6.7%
19133	\$17,600	↓ -36.0%	91.1%	↑ +2.0%	93	↑ +34.0%	7	↓ -12.5%
19134	\$53,000	↑ +1.0%	86.0%	→ +0.0%	116	↑ +9.7%	95	↑ +3.3%
19135	\$99,450	↑ +11.4%	89.1%	↓ -0.8%	100	↑ +3.6%	64	↑ +6.7%
19136	\$95,000	↓ -23.1%	84.6%	↓ -4.7%	124	↓ -8.3%	49	↑ +6.5%
19137	\$87,000	↓ -37.3%	90.1%	↓ -1.4%	162	↑ +39.1%	15	↑ +7.1%
19138	\$81,500	↑ +16.4%	85.0%	↓ -2.9%	107	↑ +19.3%	41	↓ -4.7%
19139	\$35,000	↓ -30.0%	84.2%	↓ -1.6%	99	↓ -6.0%	35	↑ +12.9%
19140	\$22,500	↓ -10.0%	82.7%	↓ -6.2%	56	↓ -33.4%	24	↓ -40.0%
19141	\$72,950	↑ +46.0%	84.5%	↑ +1.3%	139	↑ +17.4%	32	↑ +88.2%

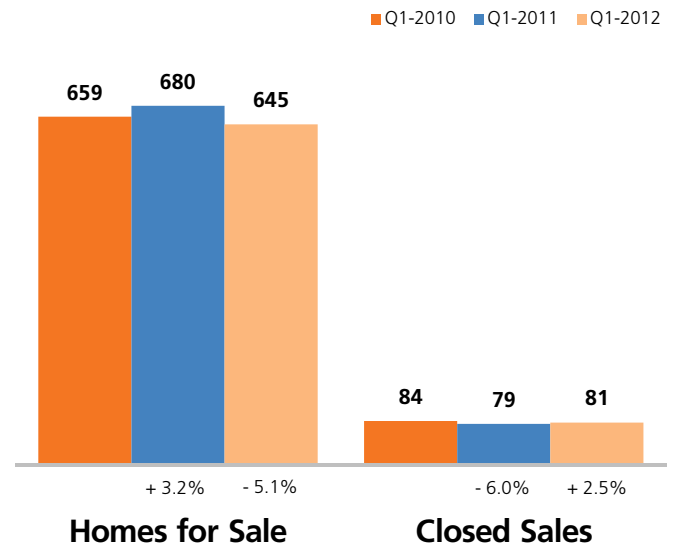
Philadelphia County, PA ZIP Codes Cont.

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg
19142	\$35,000	↑ + 0.3%	86.2%	↓ - 3.5%	77	↓ - 5.4%	31	↓ - 34.0%
19143	\$48,950	↓ - 24.7%	89.0%	↑ + 2.7%	92	↓ - 9.2%	50	↓ - 9.1%
19144	\$55,133	↓ - 11.8%	86.6%	↑ + 5.3%	102	↓ - 32.8%	41	↓ - 10.9%
19145	\$103,763	↑ + 4.8%	85.3%	↓ - 2.1%	106	↓ - 22.4%	90	↑ + 23.3%
19146	\$262,500	↑ + 10.5%	90.5%	↑ + 2.9%	125	↓ - 8.1%	144	↑ + 41.2%
19147	\$280,500	↑ + 0.5%	90.3%	↓ - 1.3%	145	↑ + 20.2%	96	↑ + 7.9%
19148	\$125,000	↓ - 7.4%	86.7%	↓ - 0.9%	119	↑ + 6.6%	125	↑ + 27.6%
19149	\$110,000	↓ - 0.4%	88.8%	↓ - 3.2%	88	↑ + 7.4%	87	↓ - 13.9%
19150	\$122,000	↓ - 5.4%	91.6%	↑ + 2.1%	88	↓ - 8.9%	34	↑ + 9.7%
19151	\$76,000	↑ + 1.3%	88.3%	↓ - 1.6%	109	↑ + 14.4%	42	↑ + 44.8%
19152	\$160,000	↓ - 9.6%	89.7%	↓ - 0.4%	98	↓ - 7.4%	57	↑ + 58.3%
19153	\$86,207	↑ + 7.1%	83.7%	↓ - 8.0%	170	↑ + 104.4%	17	↑ + 13.3%
19154	\$179,900	↓ - 0.3%	92.4%	↓ - 0.3%	121	↑ + 51.2%	33	↓ - 31.3%

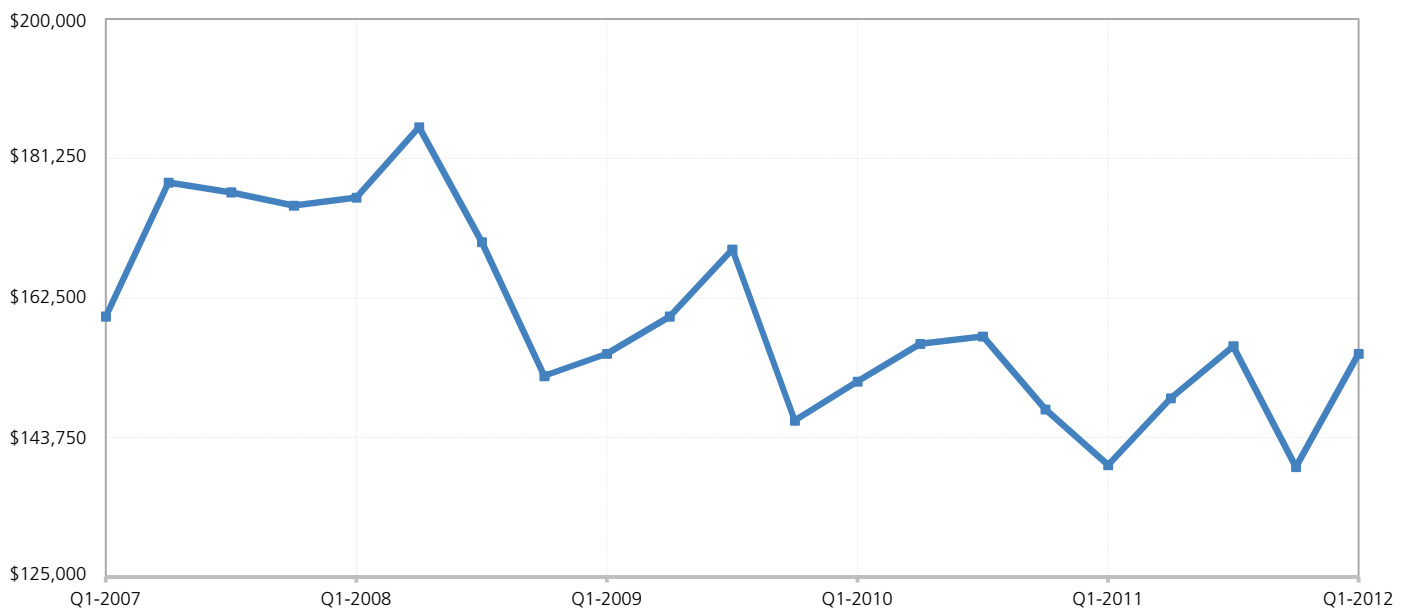
Salem County, NJ

Key Metrics	Q1-2012	1-Yr Chg
Median Sales Price	\$155,000	+ 10.7%
Average Sales Price	\$169,609	+ 6.1%
Pct. of Orig. Price Received	87.8%	+ 2.5%
Homes for Sale	645	- 5.1%
Closed Sales	81	+ 2.5%
Months Supply	21.1	+ 1.3%
Avg. Prop. Mktg. Period	163	- 8.2%

Market Activity



Historical Median Sales Price for Salem County, NJ



Marketwatch Report

Q1-2012



Salem County, NJ ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg	Q1-2012	1-Yr Chg
08001	\$319,000	↑ + 402.4%	88.1%	↑ + 26.1%	242	↑ + 8.8%	2	↑ + 100.0%
08023	\$75,500	→ 0.0%	95.6%	→ 0.0%	51	→ 0.0%	1	→ 0.0%
08038	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
08067	\$221,000	↑ + 47.3%	91.4%	↑ + 3.7%	132	↑ + 18.9%	3	→ 0.0%
08069	\$118,250	↑ + 97.2%	81.0%	↑ + 5.0%	194	↓ - 14.3%	21	↑ + 90.9%
08070	\$135,500	↑ + 5.1%	86.2%	↓ - 1.9%	139	↓ - 22.5%	18	↓ - 21.7%
08072	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
08079	\$82,500	↓ - 43.5%	89.1%	↑ + 2.3%	164	↓ - 0.3%	11	→ 0.0%
08098	\$182,500	↑ + 21.7%	91.6%	↑ + 10.7%	152	↓ - 25.8%	11	↑ + 22.2%
08302	\$331,250	↑ + 50.6%	93.5%	↑ + 1.9%	278	↑ + 30.3%	2	↑ + 100.0%
08318	\$210,000	↑ + 5.0%	93.4%	↑ + 6.5%	112	↓ - 24.7%	11	↓ - 35.3%
08343	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
08344	\$263,613	→ 0.0%	95.5%	→ 0.0%	413	→ 0.0%	1	→ 0.0%
08347	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%